



Annual service provider appreciation

NETWORKING AND SOCIAL



Alaina Hawley

Platte River Power Authority
Supervisor, distributed energy solutions

Platte River at a glance

Platte River Power Authority is a not-for-profit, community-owned public power utility that generates and delivers safe, reliable, environmentally responsible and financially sustainable energy and services to Estes Park, Fort Collins, Longmont and Loveland, Colorado, for delivery to their utility customers.

Platte River is working toward a **100% noncarbon energy future** through a Resource Diversification Policy (RDP) approved by its board of directors in 2018.

2030 goal
100% noncarbon energy



Reliability



Environmental responsibility



Financial sustainability



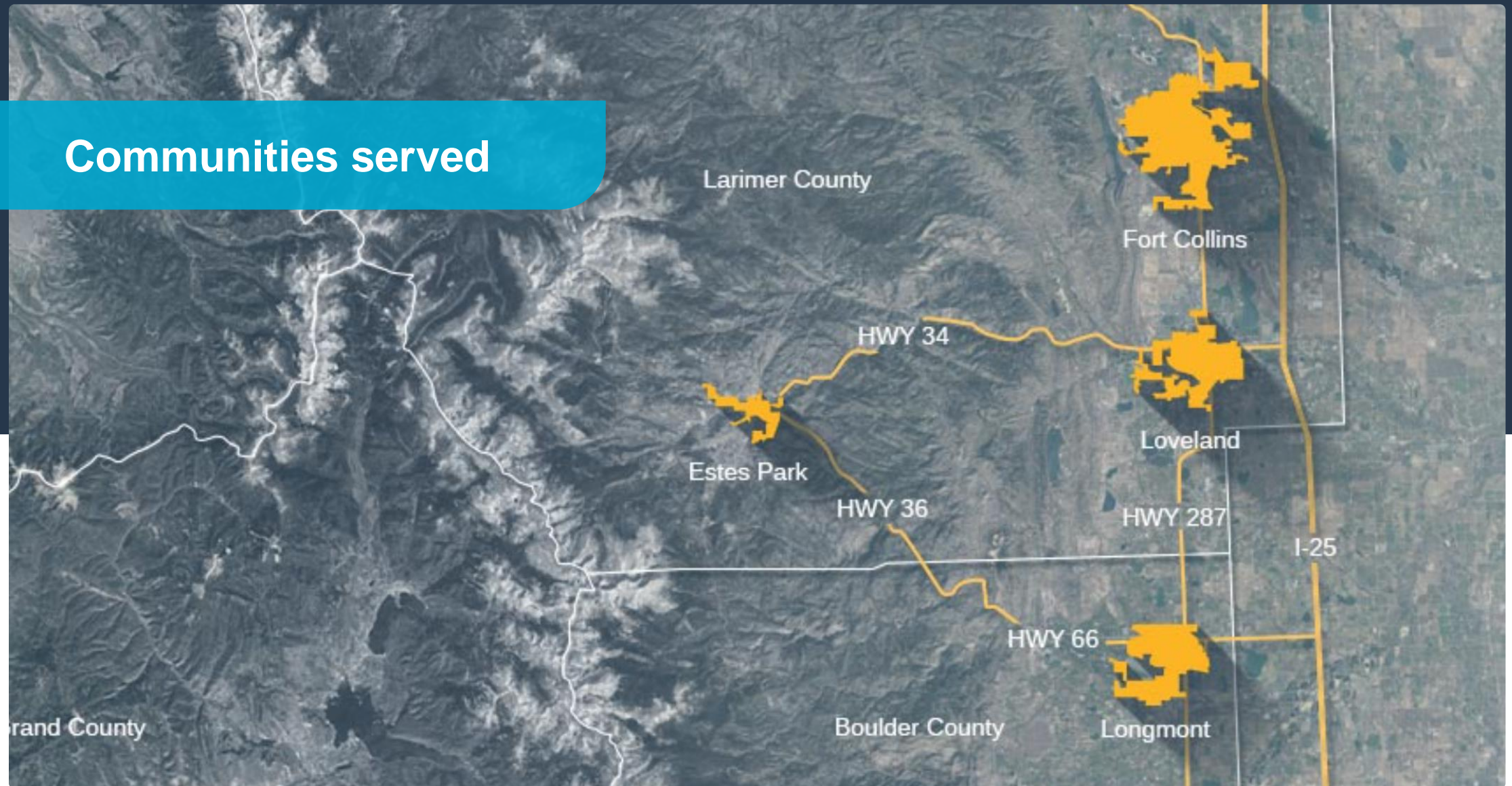
4 municipalities
350K+ residents

Community owned, public power utility



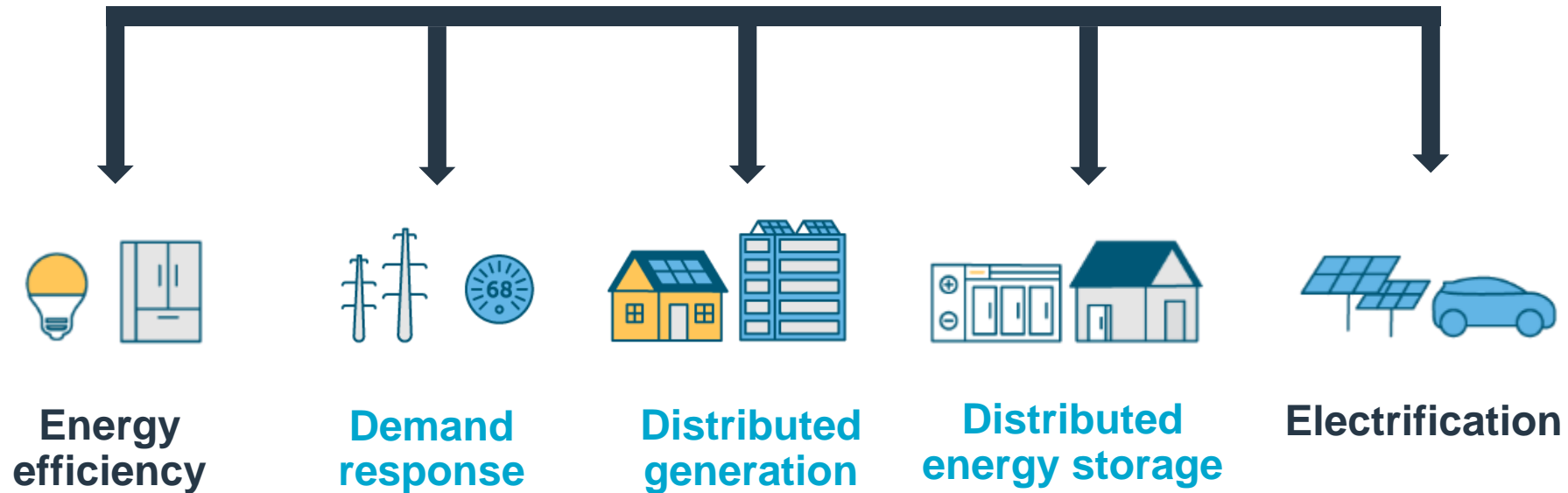
~300
employees

Communities served



Platte River Power Authority

Distributed energy resources





Using a trusted resource to connect with customers

Efficiency Works is a **regional utility collaboration** that provides guidance and resources to enable **customers** to **use energy effectively**, work toward a noncarbon energy future and build strong, resilient communities for customers served by Platte River Power Authority and its owner communities of Estes Park, Fort Collins, Longmont and Loveland.

Efficiency programs for all needs



Resources

Work with staff to access professional resources to support projects or get facility assessments completed



Service providers

Be listed on the Efficiency Works “Find a service provider” page used by customers looking for efficiency upgrade professionals



Incentives

Offset the cost of efficiency upgrades through rebates and direct install opportunities



Building tune-ups

Optimize existing facilities’ HVAC systems through enhanced maintenance and retrocommissioning efforts



Efficiency Works Business team

The team members



Sam Schieffelin

Platte River program specialist

Role:

The lead on events and trainings. Resident customer journey advocate. Supports rebate processing and managing inquiries.



Kirk Reimann

Platte River program manager

Role:

The lead on service provider management and support. Resident application breaker. Supports rebate processing and managing inquiries.



Kali Osborn

Platte River program manager

Role:

Manages the multifamily, advising and assessment and midstream cooling programs. She also supports rebate processing when things get busy.



Bryce Brady

Platte River department manager

Role:

Sets high level program directions. Gets to answer the really tough questions of where we are going and helps us figure out how we'll get there.

The team members



Sarah Clark

Estes Park Power and
Communications

Role:

Program planning and
implementation support



David Suckling

Fort Collins Utilities

Role:

Program planning and
implementation support



Eliana Lanz

Longmont Power &
Communications

Role:

Program planning and
implementation support



Carl Woodworth

City of Loveland Utilities

Role:

Program planning and
implementation support

A close-up photograph of a person's hand inserting a black and white charging cable into the open charging port of a light-colored electric vehicle. The scene is festive, with blue and white confetti falling around the hand and the car. A semi-transparent light blue circle is overlaid on the left side of the image, containing the text 'Door prize!'.

Door
prize!



Program successes

2025 so far

Business



Public Level 2 EV charging infrastructure incentives

Expanding access to EV charging infrastructure

Locations include:

- Multifamily properties
- Schools
- Places of worship
- Small and medium businesses

Completed and paid:

- 10 locations
- 52 ports

Committed and underway:

- 13 locations
- 63 ports

Plugged in and taking off



Get started today at EfficiencyWorks.org/for-your-business-fleet-electrification/

Community Efficiency Grant

Additional funding available to non-profit, community service providers and multifamily properties.

- Offers an additional 1.5 times the standard rebate amount
- Pays up to 100% of project cost
- Rebate and grant application submitted starting Jan. 1, 2025
- Project must be completed by Nov. 15, 2025

Eligibility:

- A commercial electric meter served by an eligible electric utility
- Meet the criteria outlined on and have an approved CEG application

Record number of non-lighting projects!



Get started today at
EfficiencyWorks.org/for-your-business-rebates-and-incentives/

Building Tune-up continues to shine

Facilitating improvements to building controls and HVAC maintenance

Record Performance Plus savings



Residential Retrofit rebates

Categories:

- Envelope
 - Air sealing and insulation
 - Windows
- Heating and cooling
 - Heat pumps
 - Ventilation
 - Smart thermostats
- Water heating
 - Heat pump water heaters
- Electrification
 - Panel upgrade

Eligibility:

- Residential meter served by an eligible electric utility
- Must use an Efficiency Works Homes listed service provider

Electrification is heating up!



Learn more at
EfficiencyWorks.org/for-your-home-rebates-and-incentives/

Student education

Think! Energy with Efficiency Works provides energy education materials that meet the State of Colorado's curriculum requirements.

- Hands-on learning with take-home conservation kits
- Classroom activities
- Dollars into the classroom with teacher mini-grants

Eligibility:

- Elementary schools located within an eligible electric utility service territory

A photograph of a classroom. A male teacher in a blue sweater stands at the front, gesturing towards a whiteboard. Several young students are seated at their desks, facing the teacher. One student in the foreground, with blonde hair, has their right arm raised high. The classroom has blue walls and various educational materials on display.

Record registration for the 2025-26 school year!

Learn more at [EWEducates.com](https://www.eweducates.com)

A close-up photograph of a person's hand inserting a black and white charging cable into the open charging port of a light-colored electric vehicle. The scene is festive, with blue and white confetti falling around the hand and the car. A semi-transparent light blue circle is overlaid on the left side of the image, containing the text 'Door prize!'.

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Looking ahead to 2026

A close-up photograph of a person's hand plugging a black charging cable into the charging port of a light-colored electric vehicle. The background is a bright, slightly blurred outdoor setting. A semi-transparent light blue shape is overlaid on the left side of the image, containing the text.

Charged
for **change**



Rewiring the circuit

Program updates

2026 LED lighting rebates – fixture only incentives

Custom for premium lighting contractors
and authorized OnSite users

New LED type	Rebate (\$/watt Reduced)
LED fixture	\$1.00

Upgrade type	Rebate amount \$/watt reduced (bonus rebate)	Requirement
DLC networked controls	\$0.50	Must be on DLC list
Multi-level controls	\$0.25	Must be a combination of two or more control features

Prescriptive

Prescriptive lighting rebate	Rebate
LED downlight	\$20-\$30
LED security light	\$50
LED high bay	\$200
LED linear ambient	\$50
LED parking garage/fuel canopy	\$155
LED ceiling/close-to-ceiling mount	\$20
LED pendant	\$20
LED sconce	\$20
LED pole/area light	\$250
LED troffer/panel fixture	\$45-\$75
LED wall pack	\$160
LED multi-level controls	\$15
LED DLC networked controls	\$25

Reminder: All projects must comply with local codes. For exterior light fixtures, land use codes may require the fixtures to be full cutoff and/or a certain color temperature. Please check local codes to ensure your project is compliant.

2026 rebates

Office and appliance – electric only incentives

Equipment type	Requirement	Rebate
Advanced power strip	Motion/schedule	\$7-\$20
Vending machine controls	Motion/schedule	\$90
Smart thermostat for residential HVAC systems	ENERGY STAR®	\$50
Smart thermostat for electric baseboard heaters	Wi-Fi connectability, application interface	\$75
Clothes washer, commercial	ENERGY STAR®	\$25-\$355
Clothes washer, residential grade	ENERGY STAR®	\$25-\$100
Dishwasher, residential grade	ENERGY STAR®	\$25
Refrigerator, residential grade	ENERGY STAR®	\$50
Induction range/cooktop		\$50
Heat pump dryer	ENERGY STAR® most efficient	\$50-\$100
Heat pump water heater	ENERGY STAR®	\$400-\$600

Community Efficiency Grant

Additional funding available to non-profit, community service providers and multifamily properties.

- Offers an additional incentive equal to 100% of the standard rebate
- Pays up to 100% of project cost
- Rebate and grant application submitted starting Jan. 1, 2026
- Project must be completed by Nov. 15, 2026

Eligibility:

- A commercial electric meter served by an eligible electric utility
- Meet the criteria outlined on and have an approved CEG application

Updated eligibility and value in 2026



Get started today at
EfficiencyWorks.org/for-your-business-rebates-and-incentives/

2026 CEG eligibility criteria

All multifamily properties and community service organizations

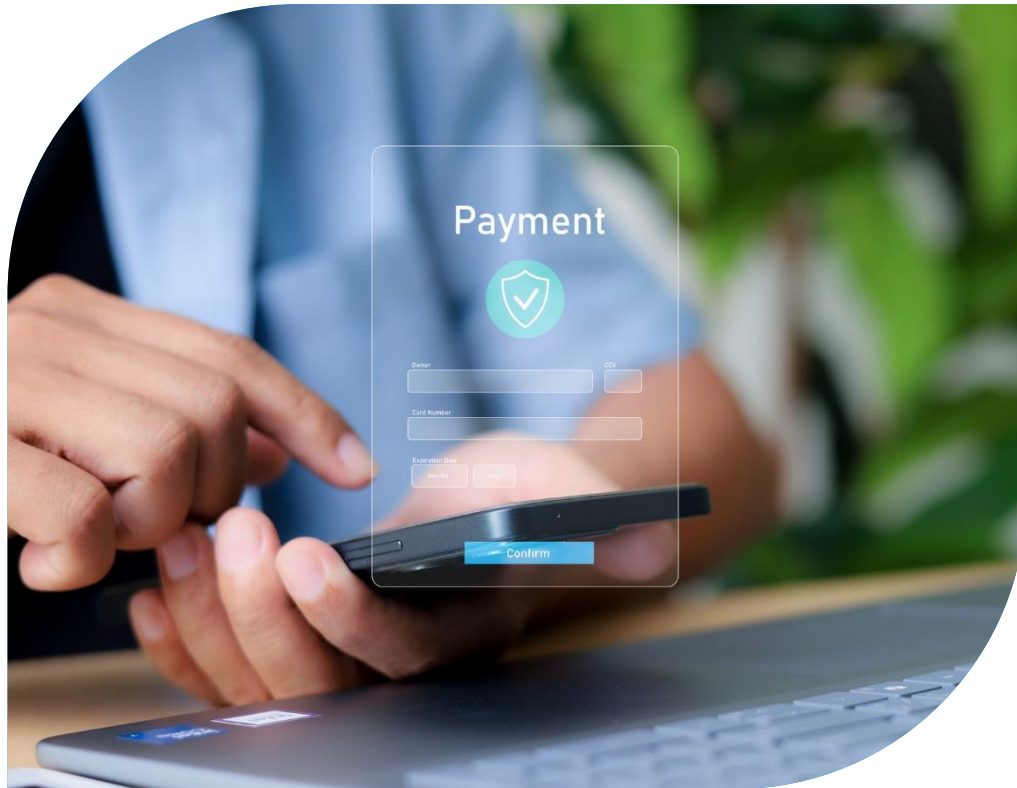
Businesses that provide critical local community services

- ☐ Your organization is an IRS 501(c)3 nonprofit in good standing with the State of Colorado. Organizations must be listed on the State of Colorado charity search at www.coloradosos.gov/ccsa/pages/search/basic.xhtml. Registration ID: _ _ _ _ _
- ☐ Your organization is a community service provider, defined as a nonprofit tax-exempt entity whose core mission is to provide one of the following critical community services (please select all that apply):
 - ☐ Childcare centers in dedicated commercial spaces
 - ☐ Community centers
 - ☐ Disability service providers
 - ☐ Domestic violence centers
 - ☐ Emergency services organizations
 - ☐ Family support organizations
 - ☐ Food pantries
 - ☐ Homeless shelters
 - ☐ Immigration service providers
 - ☐ Job training and workforce development services
 - ☐ Libraries not owned by a town or municipal government
 - ☐ Mental and behavioral health facilities
 - ☐ Rehabilitation providers
 - ☐ Women's or children's shelters
- ☐ Other (if there are additional eligibility considerations, please tell us why your business/organization should qualify for this grant):

Multifamily properties

- ☐ Your multifamily property has 5 or more residential units per building, has a commercial electric meter on site, and 66% or more of your resident population is at or below 80% of area median income. Verification of income qualification is completed by Energy Outreach Colorado.
- ☐ Other (if there are additional eligibility considerations, please tell us why your business/organization should qualify for this grant):

Streamlined and supercharged



2026 payment processing

- Updates will include:
 - Faster payments
 - ACH payments for commercial entities
 - Streamlined 1099 process
- More details and timelines will follow in monthly newsletters



Powering what's next

More ways to power progress

2026 rebates

Public Level 2 electric vehicle charging infrastructure incentives

Category	Rebate
Level 2 public EV charging infrastructure incentive – non-networked	\$1,000 per charging port
Level 2 public EV charging infrastructure incentive – networked capable	\$5,000 per charging port

- Preapproval required
- ENERGY STAR certified requirement
- Accessible for public use
- Smart plugs are ineligible

2026 rebates

Building Operator Certificate (BOC) incentive

Category	Criteria	Incentive
Building Operator Certificate Level I or Level II	Attendee must function as building operator for a building 50,000 sq ft feet or greater. Proof of class completion and certification completion	\$1,200 per attendee per building

- Preapproval required
- Proof of enrollment in Building Operator Certificate class (level I or level II) required at preapproval
- Final payment requires proof of class completion
- Incentive is only available for one operator per 50,000 sq ft or greater building
- If enrolling more than one operator, proof of multiple 50,000 sq ft or greater buildings and an explanation of roles for attendees is required
- Subject to rebate caps
- BOC incentives are ineligible for any bonuses and grants being offered in 2025

2026 rebates

Custom

Category	Rebate
Energy	\$0.10 per kWh (first year)
Summer peak demand	\$500 per kW
Process electrification	\$0.25 per kWh electrified
Water (Fort Collins only)	\$10 per 1,000 gallons/year saved

- Summer peak hours are weekdays, June through August, between 3 and 6 p.m.
- Additional rules apply; see the program guide for all restrictions.

Building Tune-up

Incentives to optimize building control systems and improve maintenance practices.

Performance Plus

Partnering with local HVAC service providers to improve commercial HVAC performance through enhanced maintenance.

Retrocommissioning

Expert building analysis of building automation systems, retrocommissioning services and energy optimization to help lower energy costs from HVAC systems.

Eligibility:

- A commercial electric meter served by an eligible electric utility

Enhance HVAC performance by connecting with a service provider



Get started today at
EfficiencyWorks.org/for-your-business-building-tune-up/

2026 Building Tune-up evolutions

Performance Plus

- Updating RTU enhanced maintenance incentives based program evaluation
- Adding new incentives:
 - PTAC enhanced maintenance incentive
 - Economizer repair incentive

Retrocommissioning

- Sunset timely implementation bonus
- Designing monitoring-based commissioning path

Fleet Electrification Study incentives

Funding to help fleet managers understand what electrification of their fleet might look like and what vehicles are currently available.

Three straightforward steps:

1. Start with our free EV Planner tool
2. Begin an in-depth fleet electrification study
3. Complete the study with a listed service provider

Eligibility:

- A commercial electric meter served by an eligible electric utility

Start your journey with the
Efficiency Works EV Fleet Planner today



Get started today at EfficiencyWorks.org/for-your-business-fleet-electrification/

Building and Process Electrification Study incentives

Funding to help offset the cost of working with a consultant to identify a path to electrify building loads, including process loads where applicable.

Three straightforward steps:

1. Contract with a listed service provider to apply for preapproval
2. Supply the service provider with usage data and other data necessary to support the study
3. Complete the study and submit for payment

Eligibility:

- A commercial electric meter served by an eligible electric utility

Embark on your building and process electrification journey today



Get started today at EfficiencyWorks.org/for-your-business-study-incentives/

Building Performance Standards Compliance Study incentives

Funding to help offset the cost of working with a consultant to identify a path to compliance with the State of Colorado Building Performance Standards.

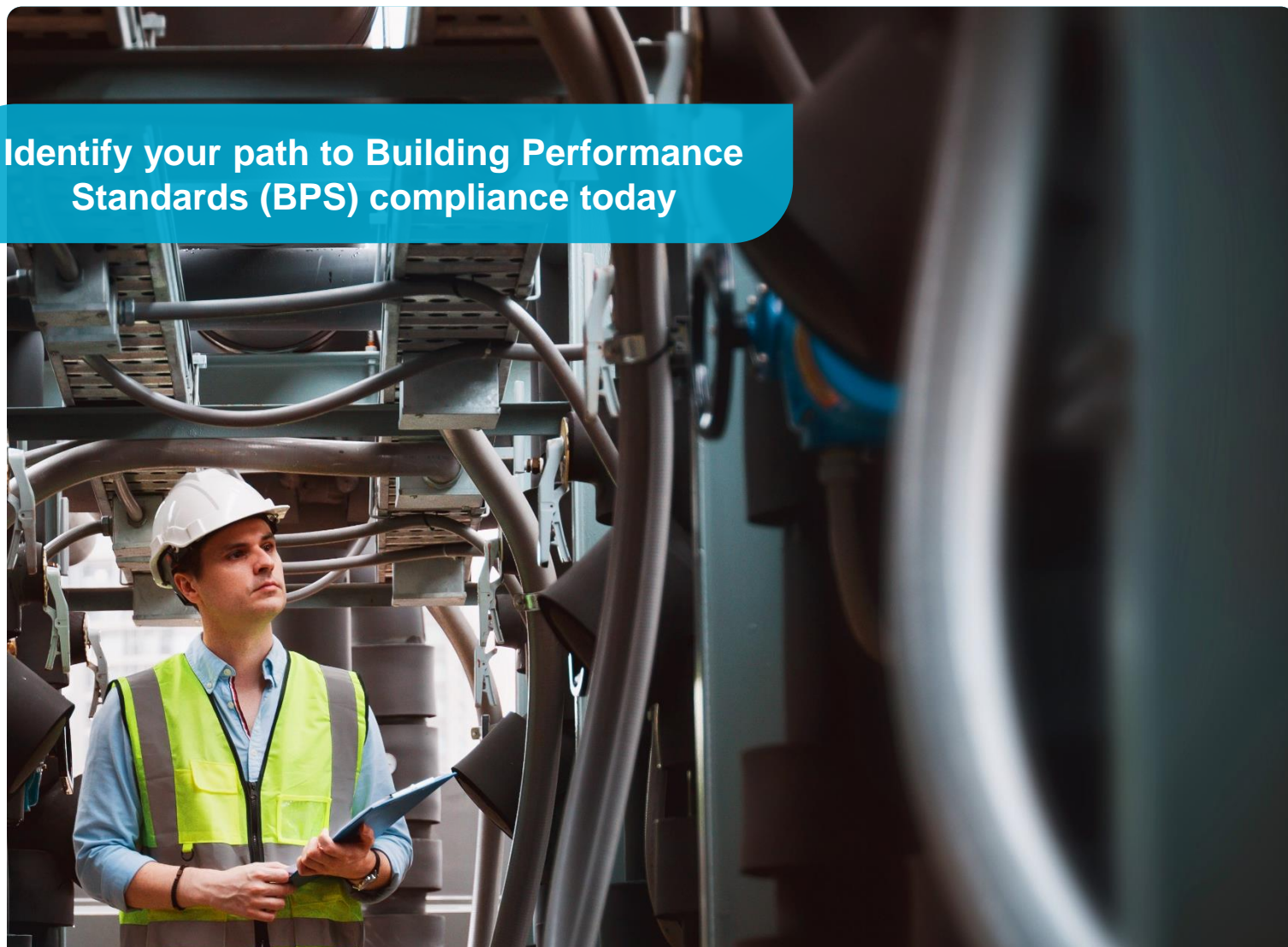
Three straightforward steps:

1. Determine if your building is subject to the State of Colorado BPS and if in-depth analysis is needed
2. Contract with a listed service provider to apply for preapproval
3. Complete the study and submit for payment

Eligibility:

- A commercial electric meter served by an eligible electric utility

Identify your path to Building Performance Standards (BPS) compliance today



Get started today at EfficiencyWorks.org/for-your-business-study-incentives/

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Charging up the change makers

Service provider training opportunities

Service provider training portal

Free on-demand, short videos on selling energy

Year-long license to Selling in 6 commercial and industrial on-demand sales training

- Industry-leading training boiled down into six-minute videos
- Over 100 videos on selling commercial energy upgrades

Additional offerings

- Eight live webinars with recordings available throughout the year
- Monthly mastermind coaching calls
- One-on-one proposal reviews with Mark Jewell



Service provider development grant

We want you with us on our journey

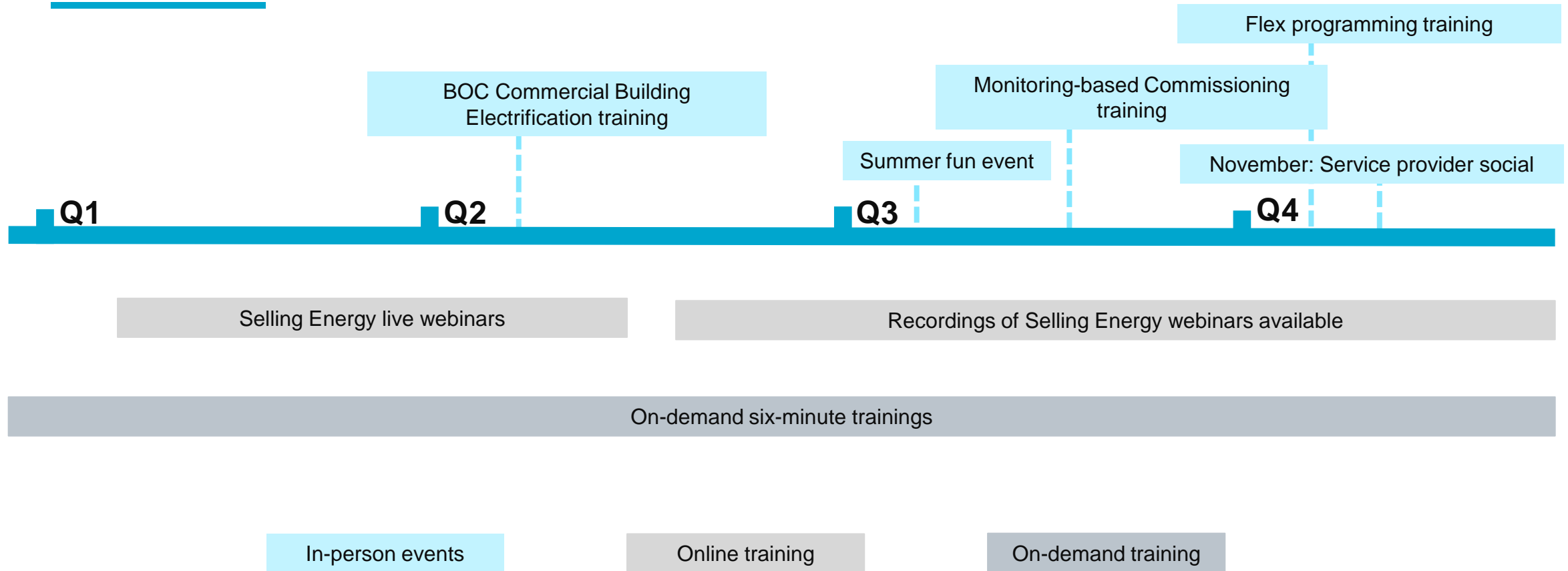
Support to continue your team's growth and skill development within efficiency.

- Up to \$2,000 available per service provider per calendar year
- Find an efficiency training, and Efficiency Works Business will help pay for it
- Send staff to attend select Efficiency Works Business trainings and receive standardized compensation for their time

Listed service provider	
Annual training maximum:	\$2,000
Amount reimbursed for custom training:	50%
Minimum reimbursement:	\$75

2026 events

A variety of ways to participate



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Kirk Reimann

Platte River Power Authority
Distributed energy solutions program manager



2025 Efficiency Works Business service provider contributor awards

Awards based on applications submitted and
processed for payment Jan.1, 2025-Nov. 7, 2025

Largest energy saver: service provider

Power Down

- Over 680,000 annual kWh savings
- 19 upgrades completed
- Projects completed in Estes Park, Fort Collins, Longmont and Loveland
- Interior and exterior lighting projects
- 15% of 2025 paid retrofit energy savings as of 11/7/2025
- Equivalent to more than 83 households' annual electricity consumption in Loveland

Largest energy saver: single project

Ally Energy Solutions

- Interior lighting and lighting controls project
- Over 380,000 annual kWh savings
- Estimated \$44,000 annual electric savings
- Equivalent to more than 44 households' annual electricity consumption in Longmont

Community impact award

Going Green

- Completed projects in Loveland and Longmont
- Completed interior and exterior lighting projects for multifamily properties
- Six Community Efficiency Grant projects completed in 2025
- Lighting upgrades saving customers over 190,000 kWh annually
- ~\$22,000 estimated annual customer savings

Honorable mention: charge ahead champion

Enertech

- Most Level 2 EV charging infrastructure projects completed
- 10 projects completed and paid
- 56 total charging ports installed
- Projects completed in Fort Collins and Loveland

Customer energy insights ally: the study star

Star Mountain Energy

- Became an Efficiency Works listed service provider in 2025
- Completed two Building Performance Standards Compliance studies
- Identified over 490,000 kWh and 2,000 therms savings towards compliance
- Studies led to two lighting upgrade rebate projects

Performance Plus – most RTUs serviced

Touchstone CBS

- 309 RTUs have had enhanced maintenance performed at 23 customer locations
- More than 2.014 tons of cooling will now operate more efficiently
- More than 500,000 kWh saved for commercial buildings
- Equivalent to more than 57 households' annual electricity consumption in Longmont

Retrocommissioning – most completed projects

McKinstry

- 12 completed RCx full projects in 2025
- Saving over 1,170,000 kWh annually
- Equivalent to more than 150 households' annual electricity consumption in Fort Collins
- Four additional RCx projects in process

Thank you for your hard work!

Please enjoy your evening



Estes Park | Fort Collins | Longmont | Loveland