



Help your customers electrify their fleets



Become a Fleet Electrification Study service provider

The Fleet Electrification Study incentive process utilizes approved third-party vendors known as listed service providers to conduct fleet electrification studies for commercial electric customers of Estes Park Power and Communications, Fort Collins Utilities, Longmont Power & Communications or Loveland Water and Power. Incentives are intended to offset some or all of the study's cost based on vehicle duty type and quantities entered on the incentive pre-approval application.

Participating vendors must apply to be a listed Efficiency Works service provider and demonstrate prior fleet assessment experience to be listed with the fleet electrification specialty. Non-listed vendors are ineligible to participate. Check out the program guide to learn more

about the requirements for applying for study incentives on behalf of your customers at efficiencyworks.org/business/fleet-electrification.

Vehicle classification*	Tier 1	Tier 2	Tier 3
Light-duty vehicles (LDVs) or non-road equipment**	Up to 25 LDVs	26-100 LDVs	101+ LDVs
Medium and heavy-duty vehicles (MHDVs)	Up to 5 MHDVs	6-12 MHDVs	13+ MHDVs
Incentive per assessment	\$15,000	\$20,000	\$30,000

*Light Duty Vehicles are defined as any vehicles weighing under 10,000 lbs. Medium Duty Vehicles are defined as vehicles that weigh 10,001 – 19,500 lbs. Heavy Duty Vehicles are defined as vehicles that weigh from 19,501 – 26,000 lbs. **Non-road equipment encompasses golf carts, ATVs, floor sweepers, forklifts, mowers, backhoes, and others.

About Efficiency Works

Efficiency Works is a regional utility collaboration that provides guidance and resources to enable customers to use energy effectively, work toward a noncarbon energy future and build strong, resilient communities for customers served by Platte River Power Authority and its owner communities of Estes Park, Fort Collins, Longmont and Loveland.



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How to become an eligible Fleet Electrification Study service provider

General service provider listing process

Efficiency Works has initial requirements for any vendors to be listed, regardless of the program they support:

- Complete an online application at efficiencyworks.org/service-providers. Upload a certificate of liability insurance, W-9 and sign the Efficiency Works service provider terms and conditions.
- Attend at least two training events annually. Efficiency Works Business provides technical training events on a wide range of topics, and 1-on-1 training is available.
- Complete a minimum of 1 project per calendar year, consistently pass inspections and uphold the ethics requirements set forth in the agreement.

Additional requirements

Providers seeking to participate in the Fleet Electrification Study incentives must also meet the additional requirements to become a Fleet Electrification Study service provider at any time throughout the program year. See program guide for full list of requirements.

- Complete a short virtual training with Efficiency Works Business staff that outlines program expectations and how to complete online incentive applications on behalf of your customers.
- Show prior experience with fleet assessment implementation and the ability to conduct in-person visits if necessary.
- Demonstrate a turn-key solution that includes a report that assesses electrification potential for individual vehicles within a fleet containing the following at a minimum: cost of ownership, simple payback, vehicle recommendations, energy use and emissions impact.

Study incentive process flow

