



Estes Park | Fort Collins | Longmont | Loveland

2023 Efficiency Works Business: What's new

Fort Collins – January 17, 2023

Longmont – January 24, 2023

Upcoming events

- **Q2** – Fort Collins exterior lighting code updates
More information available soon
- **Summer 2023** – Efficiency Works Business tour – tell us what you'd like to see
- **Quarterly** – Selling Energy webinars for listed service providers with licenses – Let us know if you'd like to become a listed service provider and receive a license
- **Service provider 1-on-1's** – Send us an email to schedule
- **November** – Service provider social and awards

Register for Efficiency Works events: <https://efficiencyworks.org/resources/events/>



Alaina Hawley

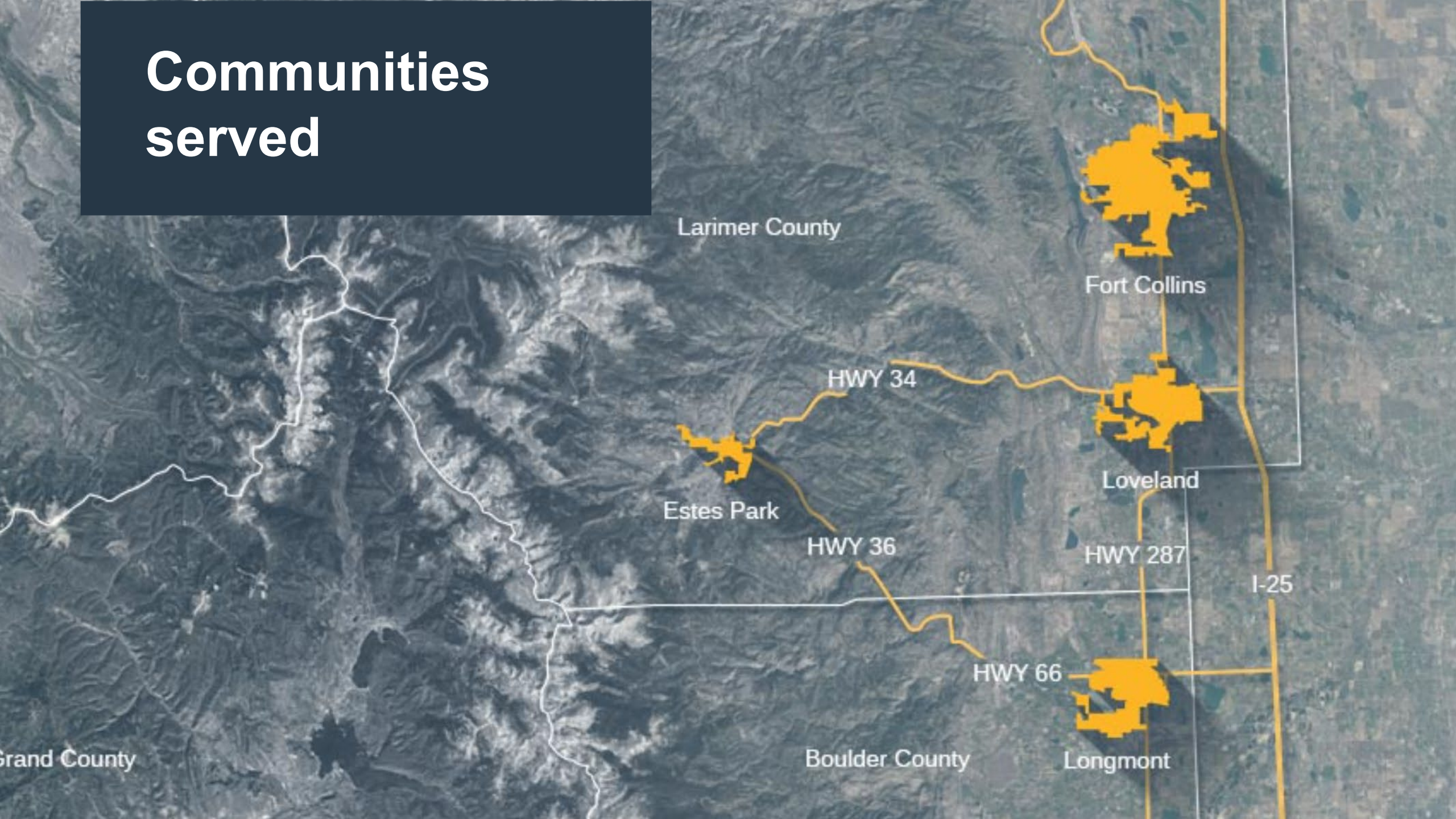
Platte River Power Authority

Energy solutions supervisor

Agenda

- What is Efficiency Works?
- Introductions
- 2022 in review
- 2023 programming
- 2023 rebates
- How to apply for rebates
- 2023 program extras
- Recap

Communities served



Larimer County

Fort Collins

HWY 34

Estes Park

Loveland

HWY 36

HWY 287

I-25

HWY 66

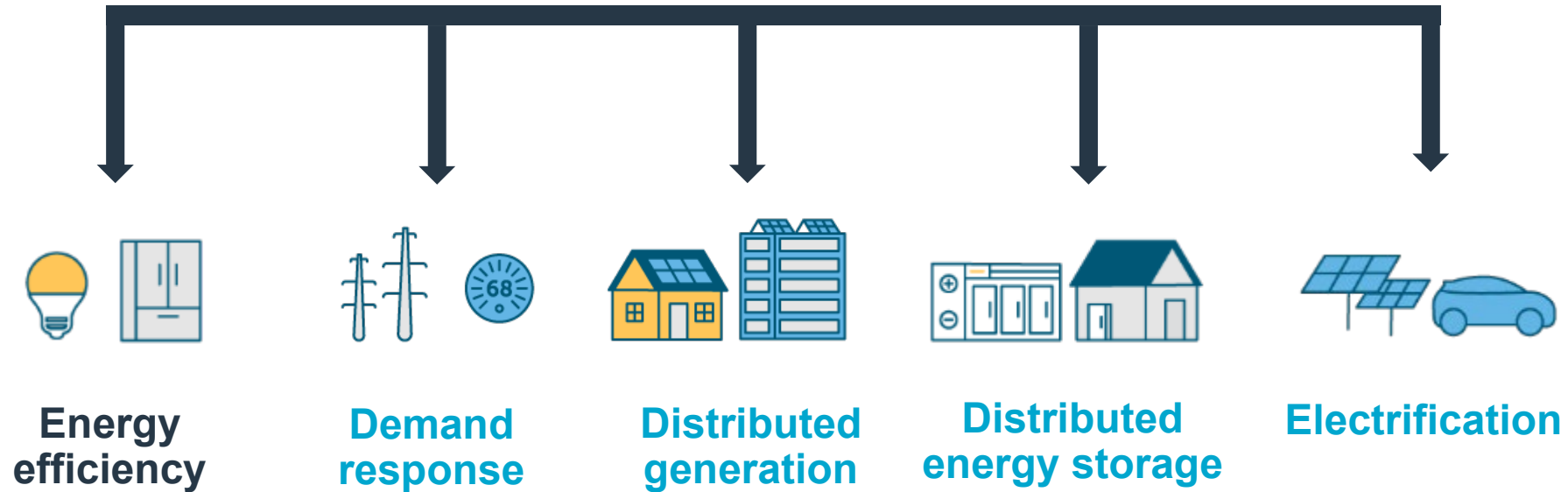
Boulder County

Longmont

Grand County

Platte River Power Authority

Distributed energy resources



Efficiency Works™

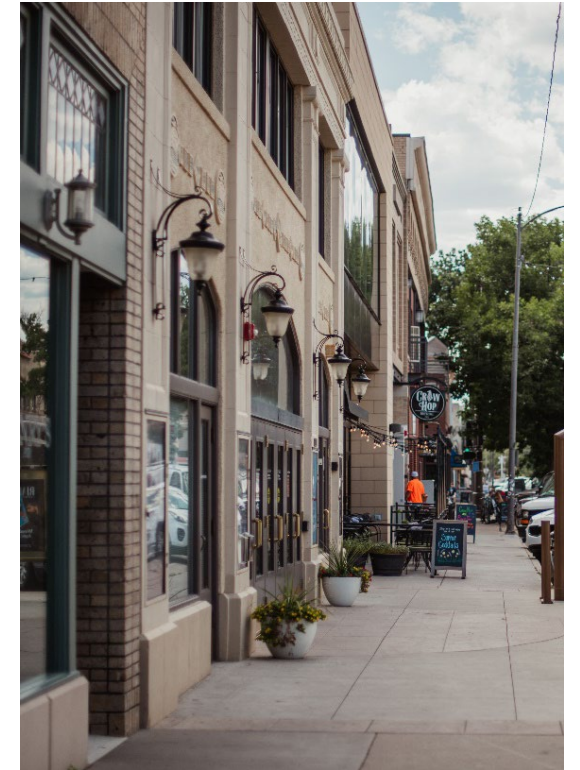
Estes Park Power
and Communications

Fort Collins
Utilities

Longmont Power
& Communications

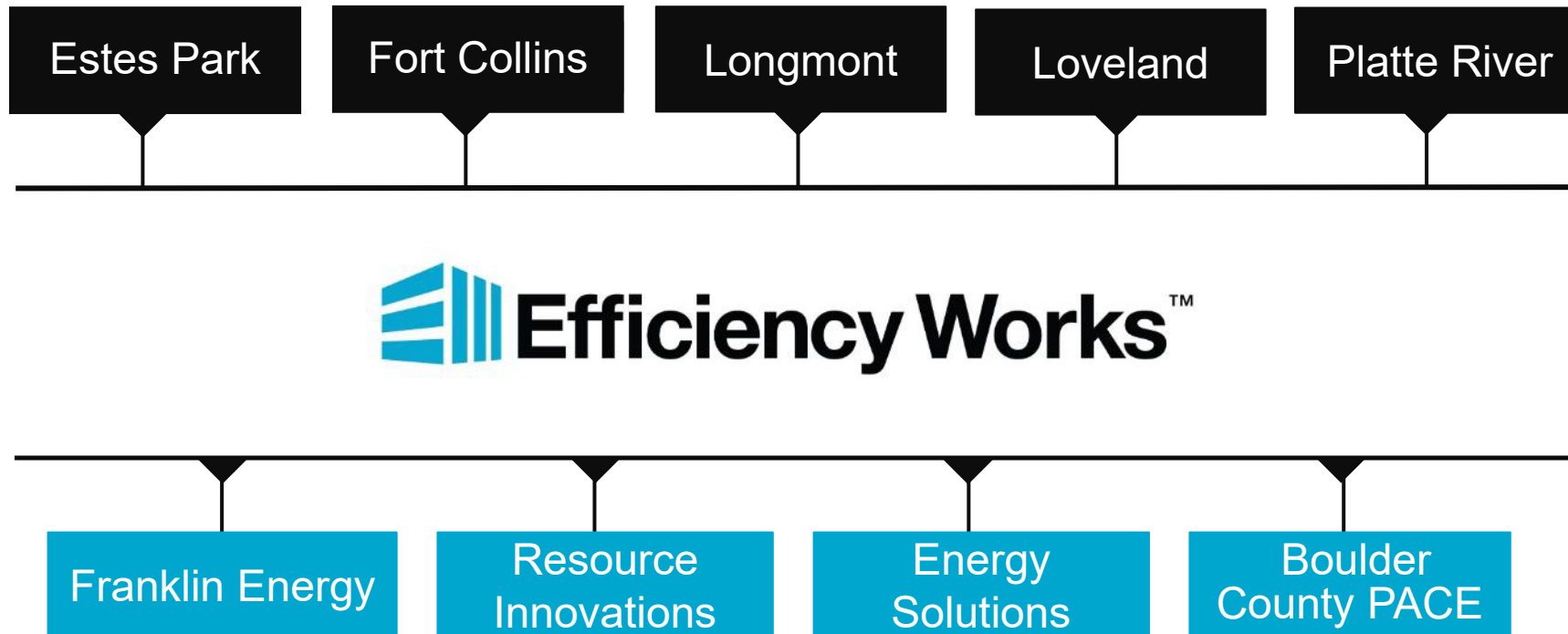
Loveland Water
and Power

Platte River
Power Authority



The Efficiency Works team

A collaborative effort



Efficiency programs for all needs



Resources

Work with staff to access professional resources to support projects or get facility assessments completed.



Service providers

Be listed on the Efficiency Works “Find a service provider” page used by customers looking for efficiency upgrade professionals.



Incentives

Offset the cost of efficiency upgrades through rebates and direct install opportunities.



Building tune-ups

Optimize existing facilities' HVAC systems through enhanced maintenance and retrocommissioning efforts.

Making it all work behind the scenes



Sam Schieffelin

Platte River program
coordinator



Kirk Reimann

Platte River program specialist



Kali Osborn

Platte River program manager



Bryce Brady

Platte River department
manager



2022 in review

A story of rebuilding

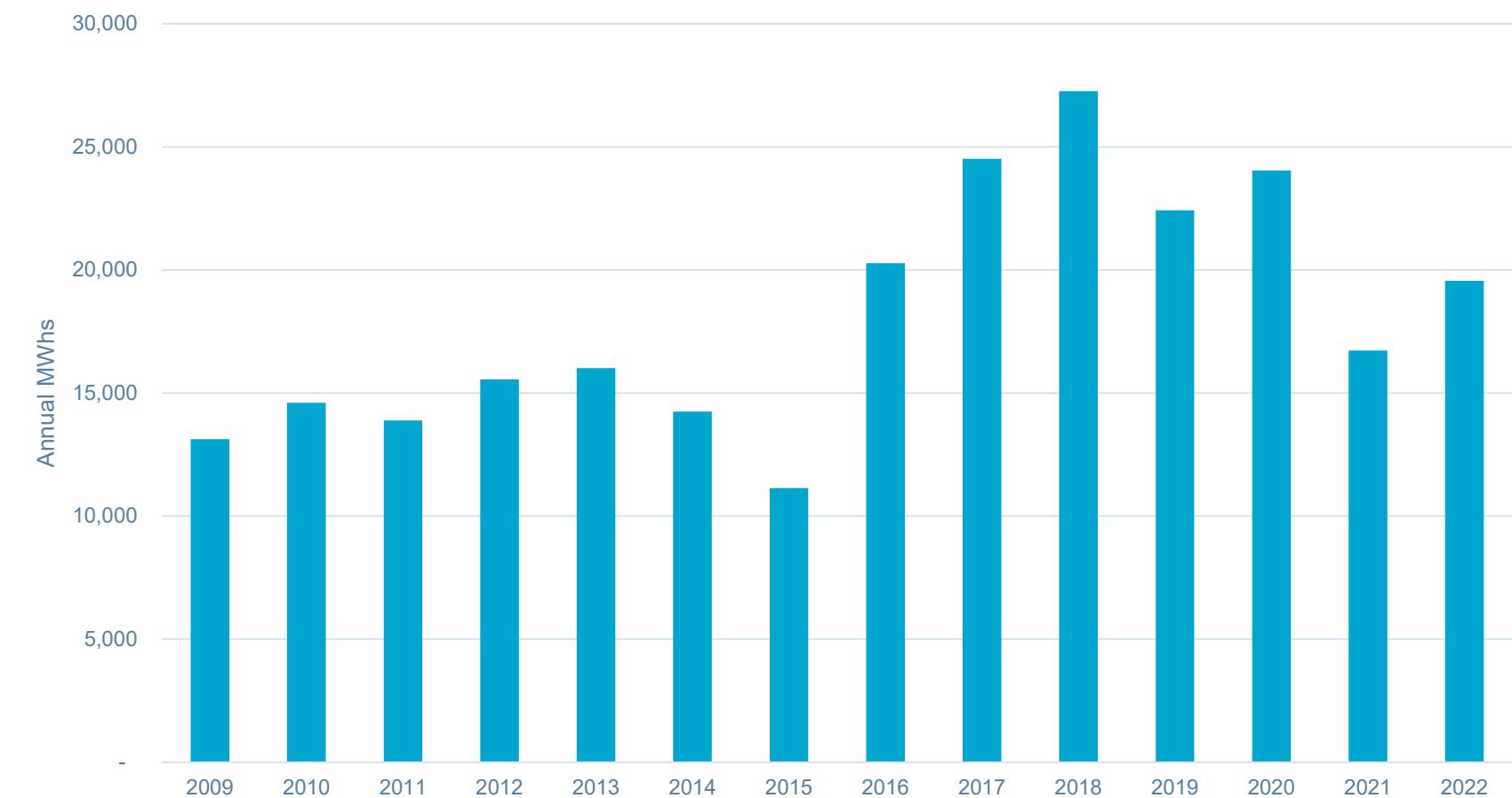
2022 at a glance

Business



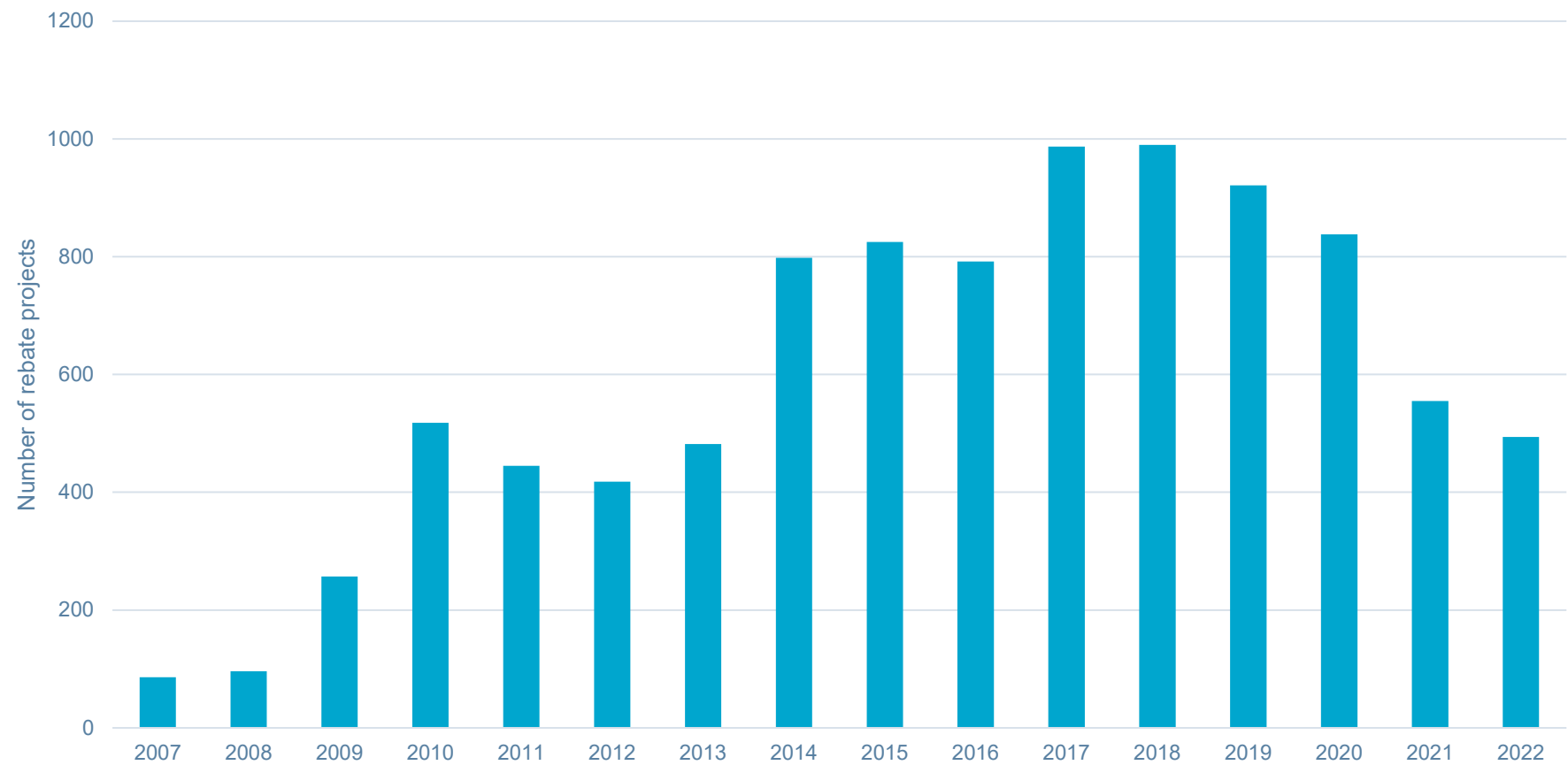
2022 program efforts

Annual energy savings



Number of business upgrades

Total Efficiency Works Business projects



Lasting impressions

A few stats from 2022

- 70% of energy savings came from lighting upgrades
- Nearly 70% of all efficiency incentives were paid to contractors
- Average of 66 days for an efficiency upgrade to complete from time of approval to rebate payment
- Average of 10 days from final rebate submittal to check in the mail

Continued community impact

Community Efficiency Grant serves those serving the income qualified community

All communities served



Building Tune-up takes off


Facilitating improvements to building controls and HVAC maintenance

Program revamp pays off





Expanded marketing

- Radio – 11 stations
- YouTube
- Cable TV commercials
- Facebook/LinkedIn/Instagram
- BizWest

**Efficiency Works**
October 17 at 1:52 PM · 🌐

Did you know that installing variable speed equipment can save energy costs? Efficiency Works can help your business and offers rebates on energy and water-grades. Learn more at [efficiencyworks.org](#).



**Efficiency Works™**
Estes Park | Fort Collins | Longmont | Loveland

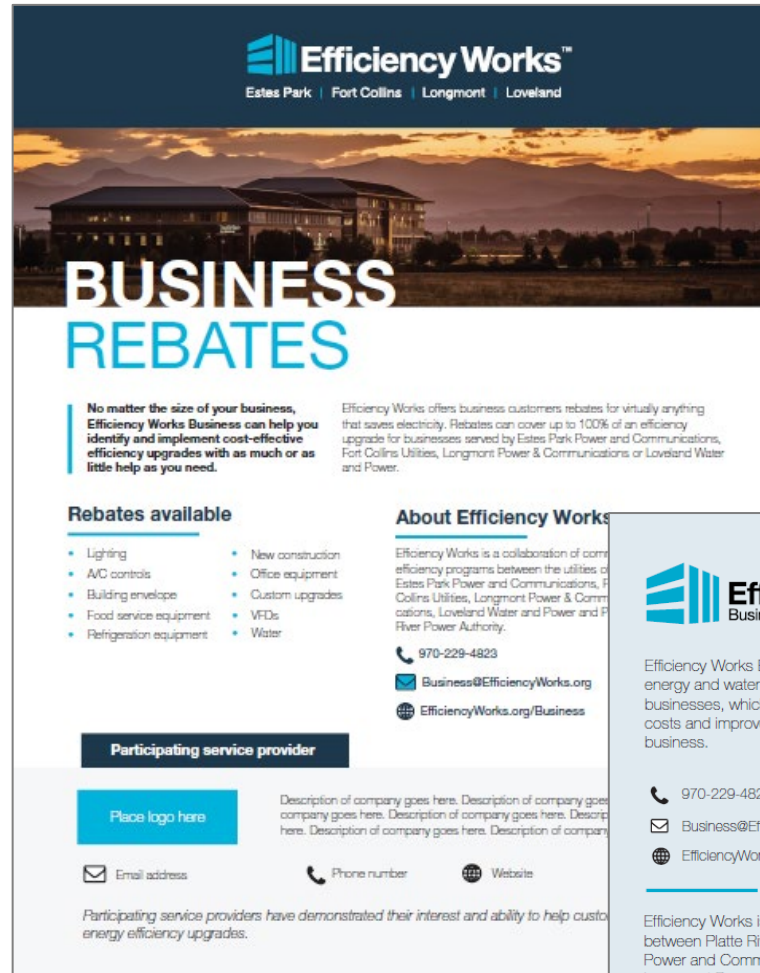
Contact Efficiency Works for ways to save on HVAC maintenance
efficiencyworks.org

👍 1

**Efficiency Works™**
Fort Collins | Longmont | Loveland

Expanded service provider marketing materials

- Cobranded one pager
- Cobranded post cards
- Cobranded signature block
- Program participation letter



Efficiency Works™
Estes Park | Fort Collins | Longmont | Loveland

BUSINESS REBATES

No matter the size of your business, Efficiency Works Business can help you identify and implement cost-effective efficiency upgrades with as much or as little help as you need.

Efficiency Works offers business customers rebates for virtually anything that saves electricity. Rebates can cover up to 100% of an efficiency upgrade for businesses served by Estes Park Power and Communications, Fort Collins Utilities, Longmont Power & Communications or Loveland Water and Power.

Rebates available

- Lighting
- A/C controls
- Building envelope
- Food service equipment
- Refrigeration equipment
- New construction
- Office equipment
- Custom upgrades
- VFDs
- Water

About Efficiency Works

Efficiency Works is a collaboration of energy efficiency programs between the utilities of Estes Park Power and Communications, Fort Collins Utilities, Longmont Power & Communications, Loveland Water and Power and Platte River Power Authority.

970-229-4823
Business@EfficiencyWorks.org
EfficiencyWorks.org/Business

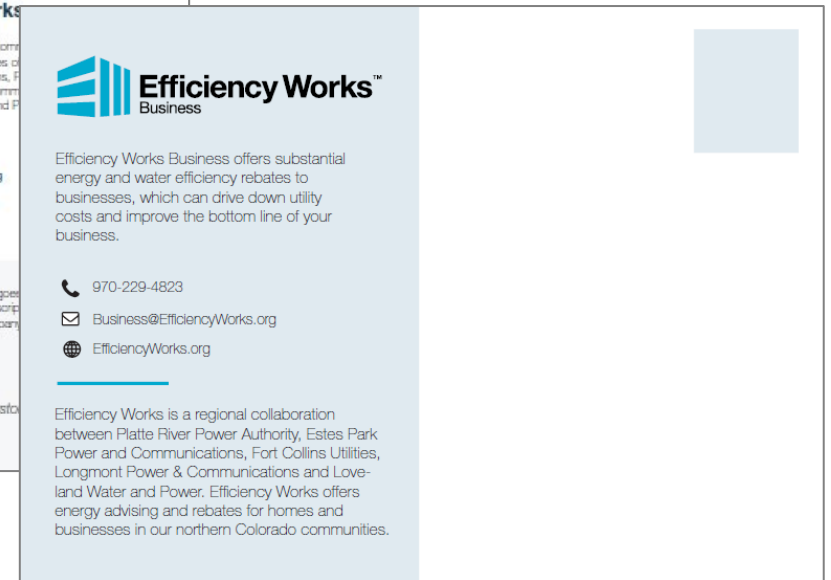
Participating service provider

Place logo here

Description of company goes here. Description of company goes here. Description of company goes here. Description of company goes here. Description of company goes here. Description of company goes here.

Email address Phone number Website

Participating service providers have demonstrated their interest and ability to help customers with energy efficiency upgrades.



Efficiency Works™
Business

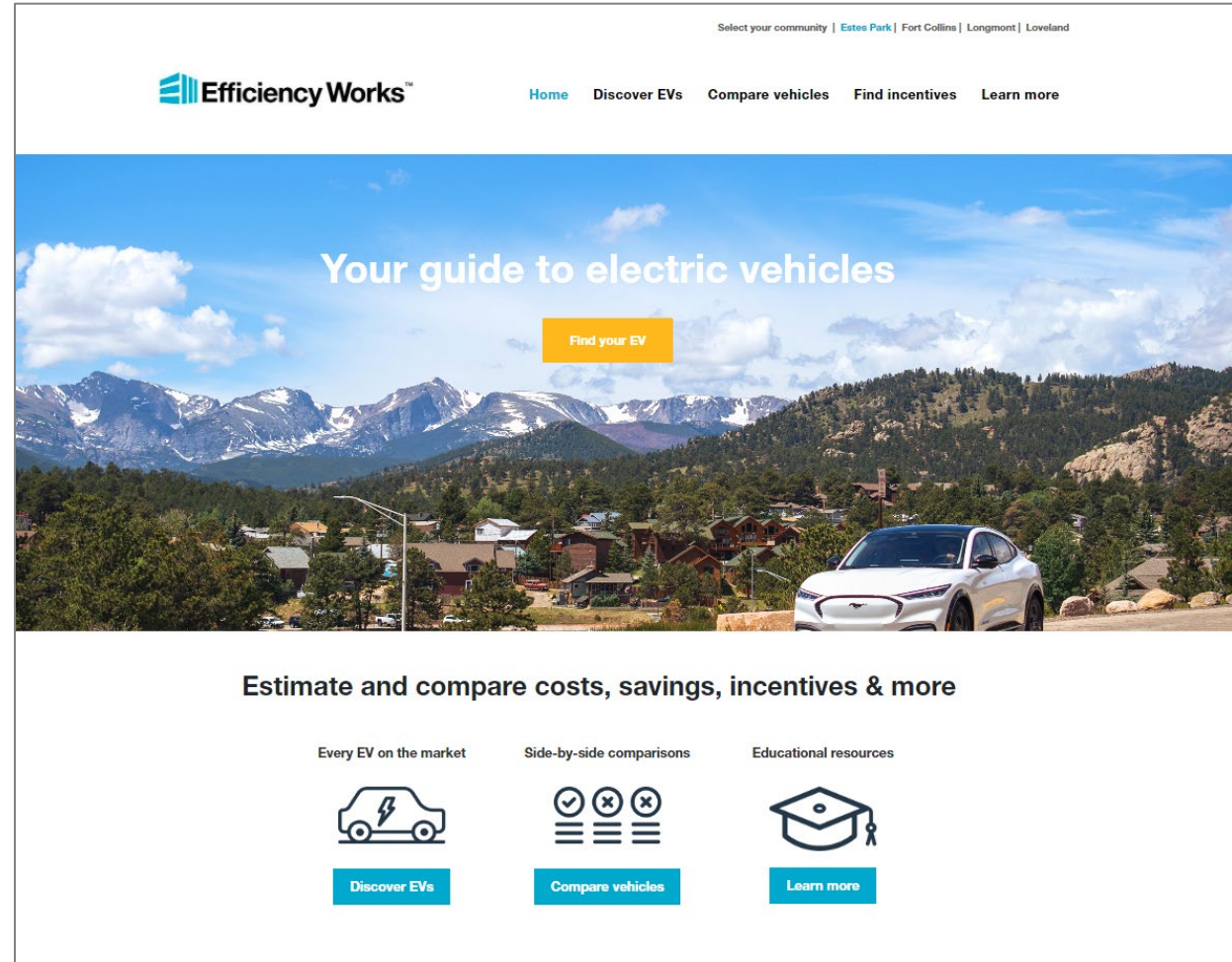
Efficiency Works Business offers substantial energy and water efficiency rebates to businesses, which can drive down utility costs and improve the bottom line of your business.

970-229-4823
Business@EfficiencyWorks.org
EfficiencyWorks.org

Efficiency Works is a regional collaboration between Platte River Power Authority, Estes Park Power and Communications, Fort Collins Utilities, Longmont Power & Communications and Loveland Water and Power. Efficiency Works offers energy advising and rebates for homes and businesses in our northern Colorado communities.

EV website launch

- Information to support decision making
- Compare EV and non-EV models
- Customizable





2023 programming

Same great opportunities

2023 efficiency rebates

Efficiency Works offers rebates for virtually anything that saves electricity.

Rebates help get the job done



Energy advising and assessments

Efficiency Works staff are excited to share efficiency knowledge, help identify efficiency opportunities, and assist with rebate applications

Free energy efficiency help

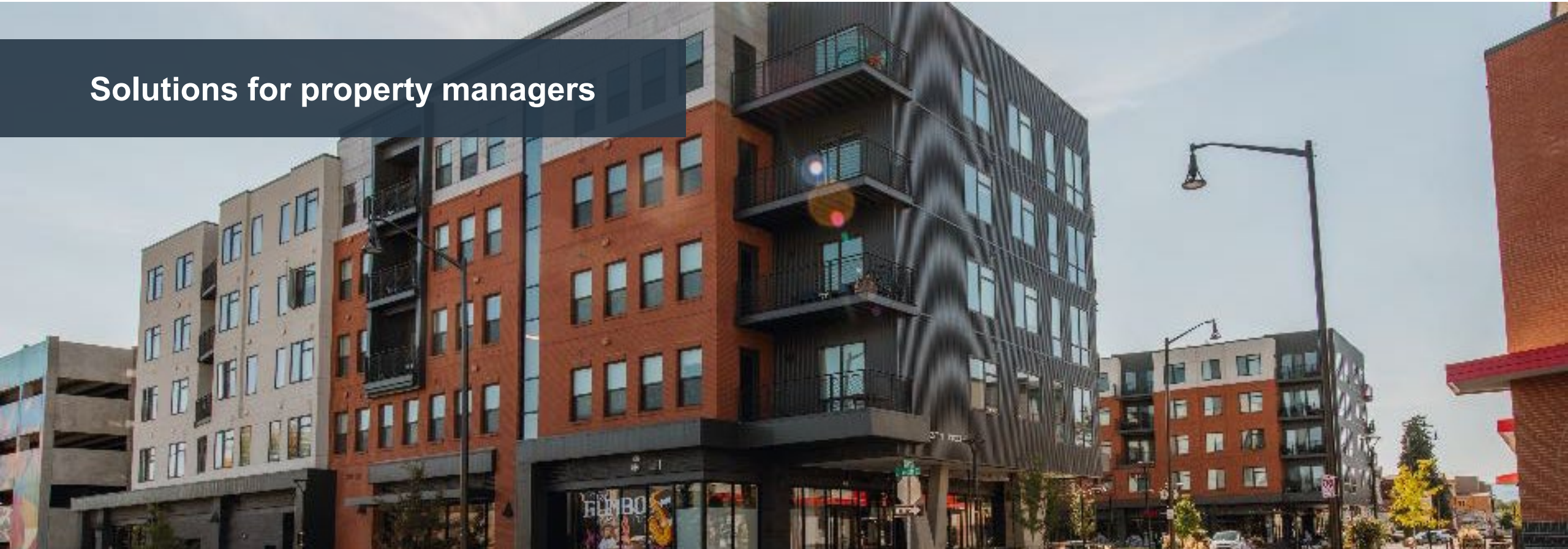
- Small and medium business
- Large commercial and industrial
- Energy management



Multifamily

Free energy advising, assessments and efficiency products for multifamily properties with a commercial meter and five or more units per building

Solutions for property managers



Building Tune-up

Retrocommissioning (RCx) and Performance Plus offer improvements to building controls and HVAC maintenance

RCx study and improved maintenance



Building Tune-up: choose your path

Performance plus

Qualifications

- Commercial business customer
- Stand-alone rooftop units and/or air handler units
- Equipment not served by a central chiller or controlled by a building automation system

Benefits

- High quality maintenance at an affordable price
- Improved reliability and performance of cooling equipment
- Reduced energy use and cost
- Seamless process with service providers you know and trust

Typical savings

- 11,000 kWh saved annually
- \$1,900 in rebates

RCx light

Qualifications

- Facility is <25,000 square feet or uses <200 kW
- Must have existing building automation system
- Post-measure verification required

Benefits

- Fund 100% of the study up to \$15,000
- Implementation incentive of \$2,500 per approved project to cover the customer's upfront investment costs.
- Quicker implementation for faster energy savings; typical project life cycle is 6 months

Typical savings

- 25,000 kWh saved annually

RCx full

Qualifications

- Facility is >25,000 square feet or uses >200 kW
- Must have existing building automation system
- Post-measure verification required

Benefits

- Fund 100% of the study up to \$40,000
- Implementation incentive of \$10,000 per approved project to cover the customer's upfront investment costs.
- Deep look at energy savings opportunities and high savings potential

Typical savings

- 300,000 kWh saved annually

Retrocommissioning implementation incentives are back

In addition to covering the study costs, incentives to cover the customer commitment

Category	Implementation Incentive
RCx light path	\$2,500 per approved project
RCx full path	\$10,000 per approved project

- To be eligible, must use an approved RCx service provider
- RCx application must be approved on or after January 1, 2023.
- RCx implementation upgrades must be completed and submitted for payment within:
 - 6 months of incentive upgrade approval for RCx light path participants.
 - 12 months of incentive upgrade approval for RCx full path participants.





2023 rebates

Continuing to offer strong rebates

2023 rebates

Prescriptive lighting rebates

Prescriptive lighting rebate		Incentive
Grocery case light (DLC)	replacing T8	\$100 per fixture
	replacing T10/T12	\$100 per fixture
ENERGY STAR® downlight, ≤15W		\$20 per fixture
ENERGY STAR® downlight, >15W		\$40 per fixture
ENERGY STAR® wrapped lens light		\$25 per fixture
ENERGY STAR® linear strip light		\$15 per fixture
ENERGY STAR® LED bath vanity		\$30 per fixture
ENERGY STAR® LED interior ceiling/close-to-ceiling mount		\$20 per fixture
ENERGY STAR® LED decorative pendant		\$20 per fixture
ENERGY STAR® LED wall sconce		\$20 per fixture
ENERGY STAR® security light		\$50 per fixture
LED exit sign		\$15 per fixture

2023 rebates

Custom lighting retrofits

Measure	Rebate (\$/Watt Reduced)
LED fixture	\$1.00
LED retrofit	\$0.50
LED lamp/Other	\$0.10
Fixture removal only	\$0.10

Reminder: All projects must comply with local codes. For exterior light fixtures, land use codes may require the fixtures to be full cutoff and/or a certain color temperature. Please check local codes to ensure your project is compliant.

2023 rebates

Custom lighting retrofits: controls

Upgrade type	Rebate amount \$/watt reduced (bonus rebate)	Requirement
DLC Networked Controls	\$0.50	Must be on DLC list
Multi-Level Controls	\$0.25	Must be a combination of 2 or more control features

2023 rebates

Example retrofit lighting rebates

Upgrade	Efficiency Works rebate
Incandescent to 20W LED downlight	\$40
4 lamp T8 troffer to 32W LED fixture	\$82
Parking lot pole light to 65W LED fixture	\$230
Wall pack to 25W LED fixture	\$105
DLC networked lighting controls	\$0.50/watt

2023 rebates

Lighting (new construction & major renovation)

*Paused to re-evaluate new codes and ways to be involved with the market

A major renovation project includes three of the five criteria below:

- The business is undertaking the project primarily due to a change in the use of the space, which requires changes to the lighting or HVAC systems. Example: warehouse space is being converted to office space.
- The space being renovated will be unoccupied for 30 days or more.
- Existing light fixtures are being removed and a new light scheme with rewiring is the result.
- The project requires a construction permit.
- First-time install of electric operated equipment in which higher efficient models are available.



2023 rebates

Cooling retrofits

Upgrade Type	Rebate
Programable thermostat	\$100 per ton
Install economizer	\$100 per ton
Integrated economizer with DX	\$10 per ton
Demand control ventilation (DCV)	\$20 per ton
Variable speed supply fan	\$200 per hp
Advanced RTU controllers	\$200 per unit
Evaporative condenser cooling*	\$100 per ton
Evaporative cooling*	\$0.20 per CFM

*Available for new construction and major renovation where not required by code or included in the efficiency of new equipment.

2023 rebates

Building envelope

Upgrade Type	Requirements	Rebate (\$/SF)
Windows (tier 1)*	$U \leq 0.30$, $SHGC < 0.25$	\$3.00
Windows (tier 2)*	$U \leq 0.18$, $SHGC \leq 0.22$	\$6.00
Window film	$SHGC \leq 0.35$	\$1.50
Attic	R-49	\$0.16
Roof insulation*	Above deck: R-30 CI Other: R-25 + R-10 liner Metal bldg.: R-19 + R-13 liner	\$0.32
Wall insulation*	Mass: R-20 CI Wood frame: R-13 +R-8.5 CI Metal bldg.: R-21 CI Wood frame: R-19 +R-6 CI Steel frame: R-13 +R-12 CI	\$0.06
Cool roof	ENERGY STAR®	\$0.18

*Paused for new construction and major renovation.

2023 rebates

Food service equipment

Upgrade type	Requirements	Rebate
Ice machine	ENERGY STAR®	\$200 per unit
Hot food holding cabinet	ENERGY STAR®	\$600 per unit
Reach-in fridge or freezer (<19ft ³ - 90ft ³)	ENERGY STAR®	\$250 - \$1,000 per unit (based on size)
Electric steamer	ENERGY STAR®	\$1, 200 per unit
Electric griddle	ENERGY STAR®	\$200 per unit
Combination oven - electric	ENERGY STAR®	\$600 per unit
Convection oven - electric	ENERGY STAR®	\$400 per unit
Demand control kitchen ventilation (vent hood exhaust)	MAU, also controlled MAU, not controlled	\$400 per hp \$200 per hp

2023 rebates

Grocery

Equipment type	Rebate
Door auto-closer	\$50 per door
Door gaskets	\$7/\$6
Strip curtains	\$75/\$150 per door
Suction line insulation	\$1.50 per lineal ft
Zero energy glass door*	\$125 per door
Low energy glass door*	\$75 per door
Anti-sweat heater (ASH) controls	\$100 per door
EC evaporator fan motor	\$50/\$100
PMSM evaporator fan motor Q-Sync	\$100/\$250
EC compressor head cooling fan motor	\$50 per motor
Night covers (vertical or horizontal)*	\$20 per ln ft case
Smart defrost control for walk-in freezer*	\$400 per controller
Evaporator fan controls walk-in cooler/freezer*	\$50 per fan motor
Outside air economizers for walk-in cooler/freezer*	\$1,250 per unit

*Available for new construction and major renovation.

2023 rebates

Office equipment and appliances

Upgrade Type	Requirements	Rebate
Desktop/side computer ¹	ENERGY STAR®	\$12
Thin client (Fort Collins only)	ENERGY STAR®	\$50
Server virtualization	Software agreement required	\$250
Advanced (smart) power strip, Tier 1	Master/control Device	\$7
Advanced (smart) power strip, Tier 2	Motion or Schedule	\$20
Vending machine controls	Motion or Schedule	\$90
Clothes washer* ¹ (residential or commercial, including vending)	ENERGY STAR®	\$25
Dishwasher (residential style) ¹	ENERGY STAR®	\$50
Refrigerator (residential style) ¹	ENERGY STAR®	\$50
Ultra-low-temperature freezer (T< -94°F) ¹	ENERGY STAR®, MDEC < 0.42 kWh/day/ft ³	\$450

*Can be combined with any eligible water incentives.

1. Available for new construction and major renovation.

2023 rebates

Variable frequency drives (VFDs)

Motor capacity (hp)		Fans & pumps* incentive (\$/hp)
Min	Max	
1	75	\$300
75	+	Custom

Motor capacity (hp)		Compressors* incentive (\$/hp)
Min	Max	
1	75	\$150
75	+	Custom

*Available for new construction and major renovation when not required by code or included in the efficiency of HVAC equipment.

2023 rebates

Water

Equipment Type	Requirement	Rebate
Fort Collins, Longmont and Loveland water customers eligible		
Tank toilet	WaterSense	\$50-\$75
Flushvalve toilet	WaterSense	\$75-\$100
Urinal	WaterSense	\$75-\$100
Commercial clothes washer vended	ENERGY STAR®	\$250
Commercial clothes washer non-vended	ENERGY STAR®	\$125
Ice machine	ENERGY STAR®	\$100
Electric steamer	ENERGY STAR®	\$750
Commercial dishwasher (w/electric water heater)	ENERGY STAR®	\$300-\$2,000
Commercial dishwasher (w/gas water heater)	ENERGY STAR®	\$250-\$2,000
Fort Collins water customers eligible only		
Residential clothes washer	ENERGY STAR®	\$50
Irrigation incentives offered directly to landscape professionals (contact Fort Collins Utilities)		

2023 rebates

Custom

Category	Rebate
Energy	\$0.10 per kWh (first year)
Summer peak demand	\$500 per kW
Water (Fort Collins only)	\$10 per 1,000 gallons/year saved

Summer peak hours are weekdays, June through August, between 3 and 6 p.m.
Additional rules apply; see the current version of the rebate application for all restrictions.

2022 rebates

Refrigerator and freezer recycling

Category	Rebate
Refrigerator (up to 2)*	\$35 per unit
Freezer (up to 2)*	\$35 per unit
Bulk pick-up (more than 2)	Varies – call to verify eligibility

Must be residential grade refrigerators and freezers and in working condition.


Unit sizes ranging from 10.0 to 30.0 cubic feet.

*Only available in Estes Park, Fort Collins, and Longmont.

Community Efficiency Grant is back

Helping those that serve the income qualified community

- The community efficiency grant is available to non-profit business entities and multi-family properties that serve our local income qualified community.
- Grant is 1.5 times standard rebate offering
- Pays up to 100% of project upgrade, standard rebate caps apply
- IQ multifamily properties
- NEEP qualified businesses - 501(c)3
- Efficiency upgrade completed by November 15, 2023
- Must submit rebate and grant applications starting Jan 1, 2023



Approval date:
Approval code:
For administrative use only

Community Efficiency Grant application

The community efficiency grant is available to non-profit business entities and multi-family properties that serve our local income qualified community. The grant provides an additional 1.5 times the standard rebate offering of Efficiency Works Business to cover up to 100% of an efficiency upgrade cost that is completed per the dates listed below. Community Efficiency Grant must be preapproved prior to starting efficiency upgrades. Funding for the grant is limited and subject to availability.

Instructions for use

1. Check eligibility requirements listed below
2. Complete the following grant application
3. Submit with Efficiency Works Business rebate application
4. Complete project upon application approval(s)

Applicant information

Contact Name*	Contact Title*
Business Name*	Doing Business As (if applicable)
Contact Phone Number*	Contact Email Address*
Site Address*	City* State* Zip*
Serving Electric Utility*	Serving Water Utility

*Indicates a required field

Eligibility requirements (check all that apply)

Businesses that serve income qualified individuals – projects must be completed by November 15, 2022
(Must select 2 or more)

- ☐ Your organization's core mission serves low-income individuals and families.
- ☐ You are an IRS 501(c)3 nonprofit organization in good standing with the State of Colorado.
- ☐ You are a place of worship with low-income services provided directly from the organization. Efficiency upgrade must be completed in facility area providing low-income services to qualify.
- ☐ Other (if there are additional eligibility considerations, please tell us why your business/organization should qualify for this grant):

Multifamily properties that serve income qualified residents – projects must be completed by November 15, 2022
(Must select 2 or more)

- ☐ Your building has 5 or more units.
- ☐ 66% of your building population is at or below 80% of area median income.
- ☐ Other (if there are additional eligibility considerations, please tell us why your business/organization should qualify for this grant):

☐ By checking this box, I confirm that I can verify the selected eligibility requirement(s) upon request and that I agree with the terms and conditions as listed on the Efficiency Works Business rebate application.

Signature

Date

Effective December 6, 2021 until further notice.

2023 customer rebate caps

Standard rebate

- Per project: up to \$50,000
- All incentives are first come first serve

Level 1

Per project:

- \$50,001 - \$100,000
- Minimum 150,000 kWh
- Pay lowest of:
 - Calculated rebate
 - 75% of project
 - CCE at \$0.03 kWh
 - 1 year simple payback

Level 2

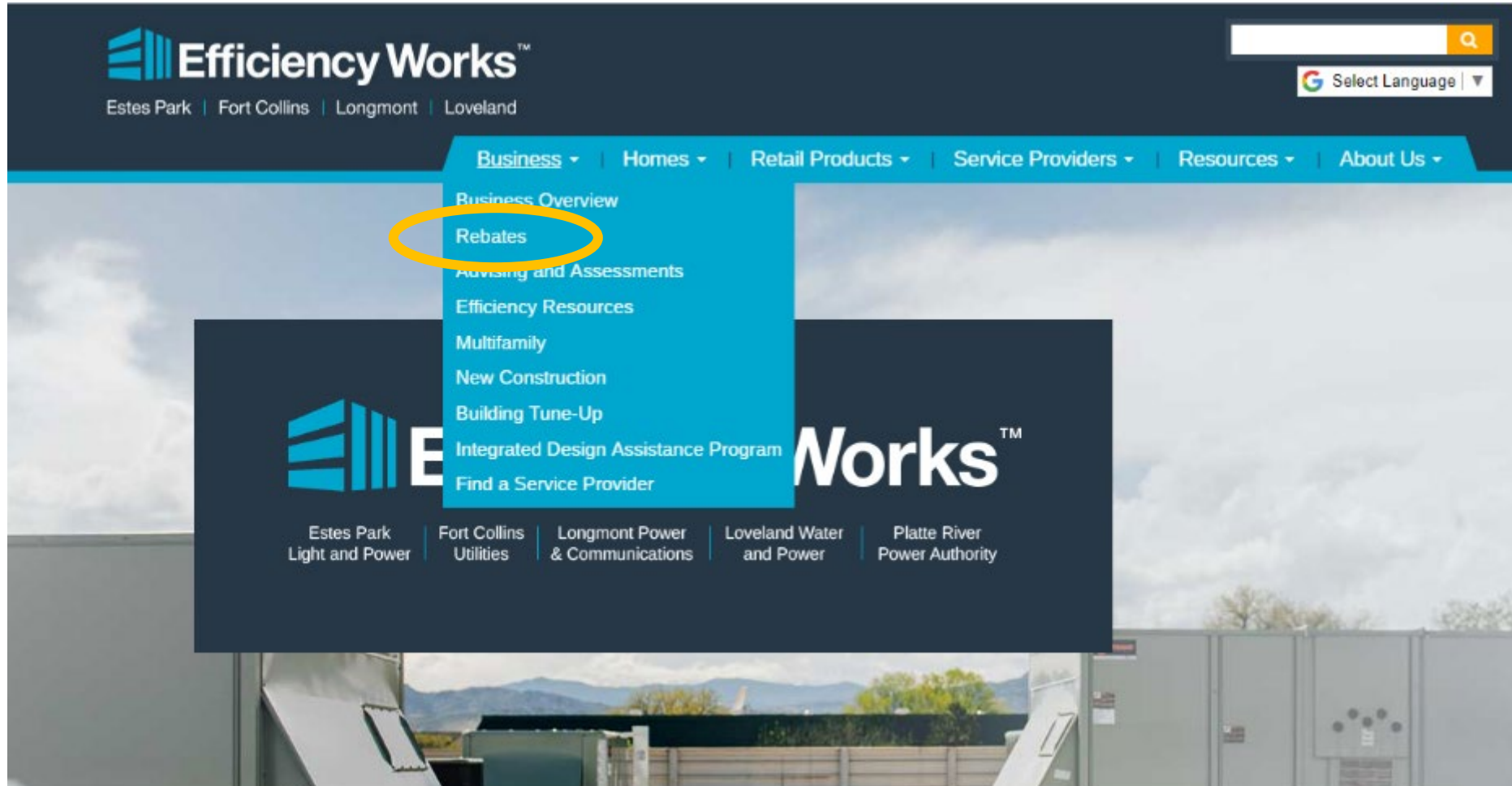
Per project:

- Greater than \$100,000
- Minimum 400,000 kWh
- Pay lowest of:
 - Calculated rebate
 - 50% of project
 - CCE at \$0.02 kWh
 - 1 year simple payback

How to apply for rebates



Start on the Efficiency Works website



Scroll to access each rebate category



Estes Park | Fort Collins | Longmont | Loveland

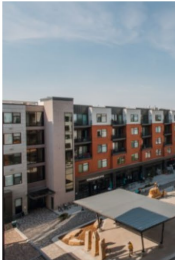
Join our mailing list

Business | Homes | Service providers

Rebates for businesses

Have a project in mind that would make your business more energy efficient? Efficiency Works provides rebates for virtually anything that saves electricity. Any commercial electric customer of Estes Park Power and Communications, Fort Collins Utilities, Longmont Power & Communications or Loveland Water and Power is eligible to participate in our efficiency programs. The Efficiency Works Business program also administers commercial water rebates to Fort Collins Utilities, City of Longmont and Loveland Water and Power water customers.

Don't know where to start? Contact us today for free energy advising, facility assessments or to answer general questions.



Learn more


Apply for rebates

Ready to apply for rebates? Click the applicable rebate below to get started.

Details and requirements

Apply for rebates

Ready to apply for rebates? Click the applicable rebate below to get started.




Lighting and VFDs

Can't miss rebate savings are available for many types of lighting retrofits for LED fixtures, lighting controls and VFDs.

Download application


+ See incentives



New construction

Our team is ready to assist with efficiency incentives on new construction or major renovation projects for your business.

Learn more



Custom

Our Business program provides rebates for virtually anything that saves electricity. Our engineers will work with you on your project qualifications.

Already submitted application?


Check application status

Business

+ See incentives


Prescriptive rebates

For projects already completed and earning less than \$10,000 in incentives, click the "get started" button at the bottom of this page. To estimate your rebates, click "see incentives" below your rebate category. For projects with incentive greater than \$10,000 and those that include the Community Efficiency Grant, preapproval is required. Click [here](#) to begin application and [here](#) to check the status of your submitted application.




Food service

+ See incentives



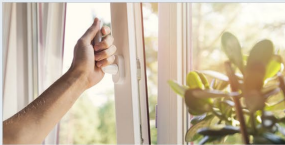
Grocery

+ See incentives




Office and appliance

+ See incentives




Envelope

+ See incentives



Cooling

+ See incentives



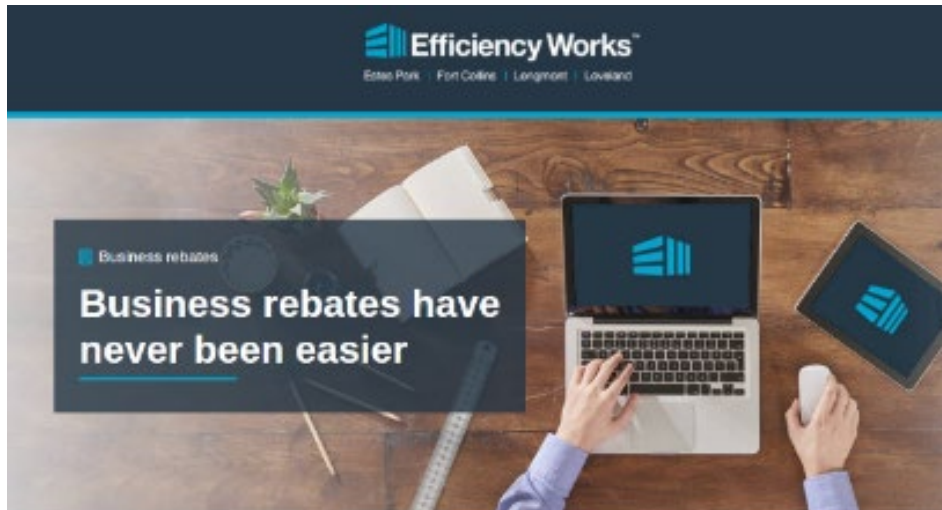
Water

+ See incentives

Get started

Efficiency selection – prescriptive rebates

For projects that are completed and earn less than \$10,000 in incentives. No preapproval required unless rebate exceeds \$10,000.



Easy 3-step process to get your rebates

Now that you have finished the hard work of installing energy efficient equipment or other improvements to your building, Efficiency Works Business wants to make it easier to reduce the up-front costs so you or your client can continue to save on utility bills and operate more sustainably. Simply follow our three-step process.



Step 1

Select the types of rebates you want from the menu below.



Step 2

Provide location and utility information.



Step 3

Complete the application forms for the rebates selected, including client/facility information.

Step 1: Available rebates

(Select all that apply)

 Food service For commercial-grade kitchens, high efficiency grills, fryers, refrigerators, vent fans and more quality for significant rebates. <input checked="" type="checkbox"/> Select rebate	 Grocery Stores that install highly efficient refrigeration units or make key improvements to existing equipment can receive rebate money. <input type="checkbox"/> Select rebate	 Office and appliance Control your plug loads and get rebates for smart power strips, dishwashers and refrigerators, improved computer systems and more. <input type="checkbox"/> Select rebate
 Envelope Install efficient windows, insulation and roofing while improving the indoor comfort of your facility. <input type="checkbox"/> Select rebate	 Cooling Keep cool in summer and get cold cash for evaporative cooling, advanced RTU controllers and other high efficiency equipment. <input checked="" type="checkbox"/> Select rebate	 Water Fort Collins, Longmont and Loveland water customers can receive rebates for water saving devices. <input type="checkbox"/> Select rebate

Select your equipment

Efficiency Works™

Estes Park | Fort Collins | Longmont | Loveland

Rebate application

Food service rebates

Thank You - Your Zip Code and Utility Provider have been accepted.

Thank you for starting a rebate application. You can [save and continue](#) an application later if needed.

In the table below, please insert information about the type of equipment installed, the total number used, the specific category for which you want a rebate and other information pertaining the project. If you purchased or installed more than one type, simply click on the "add another" button at the bottom to get more rebate money.

Food service incentives criteria

Food service item 1

Equipment Type

Ice Machine

Number of units

2

Criteria	Incentive (per unit)	Total Incentive	Annual Savings	Annual Cost Savings
ENERGY STAR	\$200	\$400	2,000 kWh	\$152

Edit rebate

Delete

Total estimated rebates

\$400

Custom [\(add\)](#)

☒ Food service [\(edit\)](#)

\$400

Grocery [\(add\)](#)

Office and appliance [\(add\)](#)

Water [\(add\)](#)

Envelope [\(add\)](#)

☒ Cooling [\(edit\)](#)

\$0

Lighting [\(add\)](#)

[View Summary](#)

Your estimated annual savings

Electricity savings

2,000 kWh | \$152

Water savings

\$0

Customer info

Efficiency Works™

Estes Park | Fort Collins | Longmont | Loveland

Rebate application Customer information

Please fill out the customer information forms below. This form can be filled out on behalf of the participant if you are a contractor, property manager, energy advisor, etc.

Participant information (utility customer) ^o

Business name ^o

Contact first name ^o

Contact last name

Contact title ^o

Business mailing address ^o

Street address

Street address 2

Total estimated rebates
\$650

Custom [\(add\)](#)

✓ Food service [\(edit\)](#)

\$400

Grocery [\(add\)](#)

Office and appliance [\(add\)](#)

Water [\(add\)](#)

Envelope [\(add\)](#)

✓ Cooling [\(edit\)](#)

\$250

Lighting [\(add\)](#)

[View Summary](#)


Your estimated annual savings

Electricity savings

2,675 kWh | \$204

Water savings

Downloadable summary



Estes Park | Fort Collins | Longmont | Loveland


Estimated rebate summary for

John Doe

123 LLC

November 19th, 2020

[Edit customer information](#) | [Resume Application](#)

 [Download summary](#)

Rebates	Annual Savings	Annual Cost Savings	Rebate subtotal
Food service (edit)	2,000 kWh	\$152	\$400
Cooling (edit)	675 kWh	\$52	\$250
Water savings	0	\$0	
Electric savings	2,675 kWh	\$204	
Totals		\$204	\$650

Your potential rebates

\$650

[Download rebate summary*](#)

* Application will NOT be submitted

Upload files and submit

Rebate application

Attach supporting rebate documentation

Please attach the necessary documentation as described in each section in order to process the rebate.

Project Invoices (required)

Upload the project invoice(s). The project invoice must show the quantities of items and product model and manufacturer of equipment receiving an incentive. Note: If the incentive recipient is not the customer, the incentive amount must be shown deducted from the project cost. A sample invoice can be found [here](#).

Upload files

IRS form W-9 for the payee (required)

Upload a W-9 for the entity receiving the incentive. If needed, a blank W-9 form can be found [here](#). If your W-9 form includes a social security number, please call us to submit the form.

Upload files

Spec sheets

Upload any specification sheets or product information that can help the Efficiency Works team understand your project requirements.


Upload files

Other

Upload any other information that can help the Efficiency Works team understand your project requirements. This may include photos, letters of authorization, code review documents, etc.

Upload files

A screenshot of the Efficiency Works website's confirmation page. The page has a dark blue header with the Efficiency Works logo and a list of locations: Estes Park, Fort Collins, Longmont, and Loveland. The main content area is white and features a large 'Thanks!' heading. Below the heading, a message states: 'Your application has been submitted. A rep will be in-touch in 5-7 business days.' At the bottom of the white area, there are two blue buttons: 'Visit the Efficiency Works main site' and 'Learn about our efficiency programs'.

 Efficiency Works™

Rebate applications


Efficiency selection – Select the upgrade type

- Custom
- Large prescriptive rebates with incentives over \$10,000
- Rebates that are less than \$10,000 but require preapproval based on other criteria (ex. Community Efficiency Grant)

Apply for rebates

Ready to apply for rebates? Click the applicable rebate below to get started.
Already submitted your rebate application? [Check application status](#) or [update your application](#)

Details and requirements




Lighting and VFDs

Can't miss rebate savings are available for many types of lighting retrofits for LED fixtures, lighting controls and VFDs.

Download application


+ See incentives



New construction

Our team is ready to assist with efficiency incentives on new construction or major renovation projects for your business.

Visit website



Custom

Our Business program offers a rebate for virtually anything that saves electricity. Our engineers will work with you to determine if your project qualifies for rebates.

Begin application

+ See incentives

Note: **Preapproval is required** on all custom and VFD efficiency upgrades.
Preapproval required on all upgrades when rebate exceeds \$10,000.

Project general information

Business Custom Rebate

Application

00001188406

Project Information

Electric Utility *

▼

Gas Utility

▼

Water Utility

▼

Required for water projects (Fort Collins only)

Building Type *

▼

Completion Date *

📅

Estimate this date when applying for preapproval

Project Description *

e.g. centrifugal chiller replacement

Calculation Narrative *

Assumptions, units, formulas, methods

Payee Selection

Payee Entity *

▼

You'll be asked for additional contact information in a later step

Payee Notes

>

POTENTIAL TOTALS

\$0.00

Customer

● Project Information

☐ Proposed Upgrades (0)

☐ Project Files

☐ Customer

☐ Service Provider

☐ Review and Submit

🔄 Calculate

☁ Sync/Save

☰ Back To Applications

Measure information

Business Custom Rebate

Application

00001188406

Proposed Upgrades

+ Add Equipment or Measures

Custom

+ Duplicate - Delete

Click the 'duplicate' button to add additional measures to the project and then update the values as needed.

Proposed Upgrade *	\$ Upgrade Cost (\$) *
<div>e.g. chiller replacement, data center UPS upgrade</div> <div><div>Baseline</div><div>After Upgrade</div></div>	<div>including materials, labor, tax, etc.</div>
<div>Demand (kW)</div> <div>During summer peak period (weekdays, June-August, 3pm-6pm)</div>	<div>Demand (kW)</div> <div>During summer peak period (weekdays, June-August, 3pm-6pm)</div>
<div>Electricity (kWh/year)</div>	<div>Electricity (kWh/year)</div>
<div>Water (gal/year)</div>	<div>Water (gal/year)</div>
<div>Savings</div>	

< <<

>> >

POTENTIAL TOTALS

\$0.00

Customer

Project Information

Proposed Upgrades (1)

Custom

Project Files

Customer

Service Provider

Review and Submit

Calculate

Sync/Save

Back To Applications

Customer information

Business Custom Rebate

Application

00000706008

Customer

Company Name *	Legal Company Name <small>(if different)</small>
Contact First Name *	Contact Last Name *
Phone Number *	Email Address *
Project Site	Mailing Address
Street Address * <small>(include unit number, if applicable)</small>	Street Address *
City *	City *
State * CO	State *
ZIP Code *	ZIP Code *
Utility Account	
Customer Number <small>e.g. 123456, 12345</small>	

<

>

>

POTENTIAL REBATE
\$0.00
Customer

☐ Project Information

☐ Proposed Upgrades (1)

☐ Project Files

☒ Customer

☐ Service Provider


☐ Review and Submit




Calculate

Sync/Save

Back To Applications

Upload files

Test Testus

 Business Custom Rebate  Application  00000745904

Project Files

Each of the below fields support multiple file uploads. Large files (50 MB+) may take a few minutes to upload depending on your internet speed.

Calculations *



If needed upload multiple files

Proposals *

If needed upload multiple files

Supporting Documentation

e.g. design drawings, spec sheets, trend data

Downloadable summary



Custom rebate summary

Prepared for:

Platte River Power Authority
2000 E Horsetooth Rd
Fort Collins, CO 80525
zipperera@prpa.org, 9702294877

Prepared by:

SF Const. INC
2nd Floor
SF, CO 94404
nkedari@nexant.com, 1111111111

Financial benefit

Efficiency Works provides incentives to reduce your upfront cost and provide faster paybacks.

Cost before incentive*

\$300.00



Cost after incentive*

\$300.00

Payback of **3.9 years**

Summary

Receive a total rebate of*:

\$0


Reduce your annual electric costs by*:

\$76

Reduce your annual electricity use by*:

0 kWh

Excel based applications – lighting, VFDs



Company Name:
Project Number:

Business Retrofit Rebate Application 21.1

Page 1 - General Information


Instructions: Fill out this page with the utility customer information. Fields with a red asterisk (*) are required. To be eligible for electric incentives the project site must be a commercial electric customer of Estes Park Power & Communications, Fort Collins Utilities, Longmont Power & Communications, or Loveland Water and Power. For water incentives, the customer must be a water customer of Fort Collins Utilities.

Participant Information	
Business Name*	Legal Business Name (if different)
Contact Person*	Title*
Site Address*	Mailing Address*
City, State, Zip*	City, State, Zip*
Telephone*	Email*
Facility Type*	Business Hours*
Electric Utility*	Water Utility (for water rebates)
Completion Date*	

Party Completing Form, if different from participant above (e.g. contractor, property manager, energy advisor)	
Company Name	Contact Person
Mailing Address	Telephone
City, State, Zip	Email

Incentive Recipient Information	
Entity*	Contact Person*
Company Name*	Telephone*
Mailing Address*	Email*

[Instructions](#) | **[1-General Info](#)** | [2-Lighting](#) | [3-Motor VFD's](#) | [4-Rebate Summary](#) | [5-Request for Payment](#)



Company Name:
Project Number:

Business Retrofit Rebate Application 21.1

Page 4 - Rebate Summary

Instructions: Enter the project cost(s) on this page. Project costs can include labor, materials, shipping, consulting fees, and taxes. The final estimated rebate for this project will calculate below.

Measure	Installed Cost	Electricity (kWh/year) or Water (gal/year) Savings*	Electric & Water Cost Savings (\$/yr)*	Potential Incentive
Lighting		0	\$0	\$0
Motor VFDs		0	\$0	\$0
TOTAL	\$0	0	\$0	\$0
Total estimated incentive**				\$0
Total cost after incentive				\$0
Simple Payback (years)				0.0

* Electricity, water, and cost savings are estimates for reference only. They may not predict savings for your project.
** Total incentive must be at least \$50 to qualify and estimated rebates may be subject to customer rebate caps.

Rebate Caps

Each customer may be limited by an annual cap. The cap may be waived at the discretion of Efficiency Works, depending on funding availability. Additional requirements may apply. Contact Efficiency Works for more information.

Current rebate caps are:

- 75% of total project cost for custom projects, 100% of project cost for all other projects
- \$10,000 per customer per year for water rebates
- Rebates above \$50,000 are subject to additional rules that may limit the total estimated incentive from the total
- \$200,000 per customer per year (across multiple sites/campuses)

[Instructions](#) | [1-General Info](#) | [2-Lighting](#) | [3-Motor VFD's](#) | **[4-Rebate Summary](#)** | [5-Request for Payment](#)

Trade secrets

When sending email:

- ✓ Reference project name, address, and/or project number in subject line
- ✓ Keep project information together in email chains
- ✓ Attach all project documents to one email

FROM	SUBJECT	RECEIVED ▼
Business@efficiencyworks.org	Lighting Project	Mon 12/30/2019 8:38 PM
Efficiency Works	Project Update Walmart Evap Cooling	Mon 12/30/2019 8:36 PM
Efficiency Works	Final Paperwork	Mon 12/30/2019 8:36 PM
Business@efficiencyworks.org	Update Interior Lighting 200 S Jefferson EW-2019-500	Mon 12/30/2019 8:36 PM
Business@efficiencyworks.org	Project Update	Mon 12/30/2019 8:35 PM
Business@efficiencyworks.org	Preapproval 120 Main St Fort Collins	Mon 12/30/2019 8:32 PM
Efficiency Works	Assessment Request 500 5th Ave	Mon 12/30/2019 8:31 PM
Efficiency Works	Question	Mon 12/30/2019 8:30 PM
Business@efficiencyworks.org	Final Rebate Subway EW-2019-100	Mon 12/30/2019 8:29 PM
Business@efficiencyworks.org	Pre	Mon 12/30/2019 8:27 PM

Trade secrets

Faster processing time if you:

- ✓ Send in a screenshot of your equipment on DLC or Energy Star
- ✓ Include full model number on quotes and invoices

[< back to results](#)

PIXI - LED Panel Light : FLT11R27MD0811-A

Specifications	
ENERGY STAR Partner®:	Pixi Lighting
Indoor/Outdoor:	Indoor
Fixture Type:	Other
Technology®:	LED
Total Light Output (lumens)®:	900
Appearance/Correlated Color Temperature (K)®:	2700K,4000/4100K,3000K
Total Input Power (Watts)®:	11.7
Energy Efficiency - Measured Outside the Fixture (lumens/Watt)®:	76.9230769231
Power Factor®:	0.97
Color Quality (CRI)®:	80
Light Source Life (hrs)®:	50000
Special Features®:	Continuously Dimmable
Light Source Connection/Base Type:	N/A
Date Available On Market®:	03/15/2016
Date Certified®:	04/12/2016
Markets®:	United States, Canada

Model# WP-LED40A80-[B;C;H]-VK-XXX-DIM-[DMS;PC;Blank]-[SP10, Blank]

Manufacturer: RAB Design Lighting

Brand: RAB Design

Technical Requirements Version: 5.1

Date Qualified: 12/10/2020

Product ID: PLNH6640R4RT

Categorization

Main: Outdoor Luminaires

General Application: High Output

Primary Use: Outdoor Non-Cutoff and Semi-Cutoff Wall-Mounted Area Luminaires

System Type: AC

Classification: Premium

Is Parent Product: No

DLC Family Code: III/OIG

Listing Status: Listed

View Notes

Reported Data ⓘ

Control Features

Version History

Family Data

Light Output: ⓘ 11071.7 lm

Default Light Output: ⓘ 11071.7 lm

Minimum Reported Light Output: lm

Maximum Reported Light Output: 11857.8 lm

Wattage: ⓘ 80.54 W

Default Wattage: ⓘ 80.54 W

Maximum Reported Wattage: 80.65 W

Voltage Range: ⓘ 120 - 347 V

Efficacy (AC): ⓘ 137.5 lm/W

Power Factor: ⓘ 0.9

CCT: ⓘ 3000 K

CRI (Ra): 80


Minimum Reported CCT: 3000 K

Maximum Reported CCT: 5000 K

Total Harmonic Distortion: ⓘ 15 %

Trade secrets

Provide correct contact information

 Efficiency Works Business Retrofit Rebate Application 21.1	Company Name	
	Project Number	00000000000000000000

Page 1 - General Information

Instructions: Fill out this page and submit it along with your information. Fields with an asterisk (*) are required. You may complete the entire application by page or you may save the information and return it later. If you have a Trade Name & Company name, Tax ID, EIN, address, telephone, fax number, Project & Company name, or Project Website and email, then an incentive, the customer must be a new customer of Fair Climate Utilities.

Provide your information:	
Business Name*	Local Customer
Contact Person*	NAME (Last, First)
Job Address*	Jobbing Address*
USF, State, ZIP*	USF, State, ZIP*
Phone*	Local*
Account type*	Commercial*
Electric Utility*	Water Billing (check one)
Completion Date*	

Next Step: Complete this, Fill out the last page and submit it to: rebates@efficiencyworks.com

Company Name	Contact Person
Mailing Address	Telephone
City, State, Zip	Cell

Provide Marketing Information:	
City*	Contact Person*
Company Name*	Telephone*
Mailing Address*	

1. I understand the terms of the rebate program.

2. I understand the terms of the rebate program.

3. I understand the terms of the rebate program.


4. I understand the terms of the rebate program.

5. I understand the terms of the rebate program.

Complete all application sections

Step 1: Available rebates


(Select all that apply)



Food service

For commercial grade, under-ice, high efficiency grills, fryers, refrigerators, and more, we offer quality for significant rebates.


☒ Select rebate



Grocery

Receive a rebate on all high efficiency refrigerators, freezers and iceberg freezers for use in existing equipment, and on service related rebates.


☐ Select rebate



Office and appliance

Receive your plus rebate on all high efficiency for use in your stores, and on service related rebates, and on service related rebates, and on service related rebates.


☐ Select rebate



Envelope

Receive a rebate on all high efficiency for use in your stores, and on service related rebates, and on service related rebates, and on service related rebates.


☐ Select rebate



Cooling

Receive a rebate on all high efficiency for use in your stores, and on service related rebates, and on service related rebates, and on service related rebates.

☒ Select rebate



Water

Receive a rebate on all high efficiency for use in your stores, and on service related rebates, and on service related rebates, and on service related rebates.

☐ Select rebate

Include all necessary documents

Rebate application

Attach supporting rebate documentation

Please attach the following documentation to your rebate application to ensure the rebate is processed as quickly as possible:

- Support and contact person:**
 Attach the contact person's name, title, phone number and email address of the rebate program's local sales representative or distributor. Please include the contact person's name, title, phone number and email address of the rebate program's local sales representative or distributor.

Upload file
- ISO Form 9801 for the rebate program:**
 Attach a copy of the rebate program's ISO Form 9801 to your rebate application. Please include the contact person's name, title, phone number and email address of the rebate program's local sales representative or distributor.

Upload file
- Rebate claims:**
 Attach a copy of the rebate program's rebate claims form to your rebate application. Please include the contact person's name, title, phone number and email address of the rebate program's local sales representative or distributor.

Upload file
- Other:**
 Attach a copy of any other supporting documentation to your rebate application. This may include, but is not limited to, a copy of the rebate program's rebate claims form.

Upload file

Always fill in the completion date

Rebate process overview – timing & documentation

Pre-approval

- Pre-approval is required for any grant project or rebates >\$10,000
- Timing = after quotes received, before materials are ordered
- Documentation:
 - Rebate and grant application
 - Project proposal (address, quantities, cost)
 - Spec sheets

Final submittal for payment

- Timing = after installation complete and final invoices received
- Documentation:
 - Rebate application with any updates (cost, quantity, etc.)
 - Final invoice listing the rebate amount (address, quantities, cost)
 - Signed terms and conditions by customer
 - W9 for entity receiving rebate

2023 service provider support



Efficiency Works listed service provider

Requirements

- ✓ Complete a minimum of 1 project in the Efficiency Works Business program
- ✓ Attend 1 Efficiency Works Business training
- ✓ Consistently pass inspections. Field conditions match the application and supporting documents.
- ✓ Uphold the ethics requirements in the service provider application and agreement
- ✓ Renew service provider application and agreement every 2 years
- ✓ Maintain general liability insurance policy

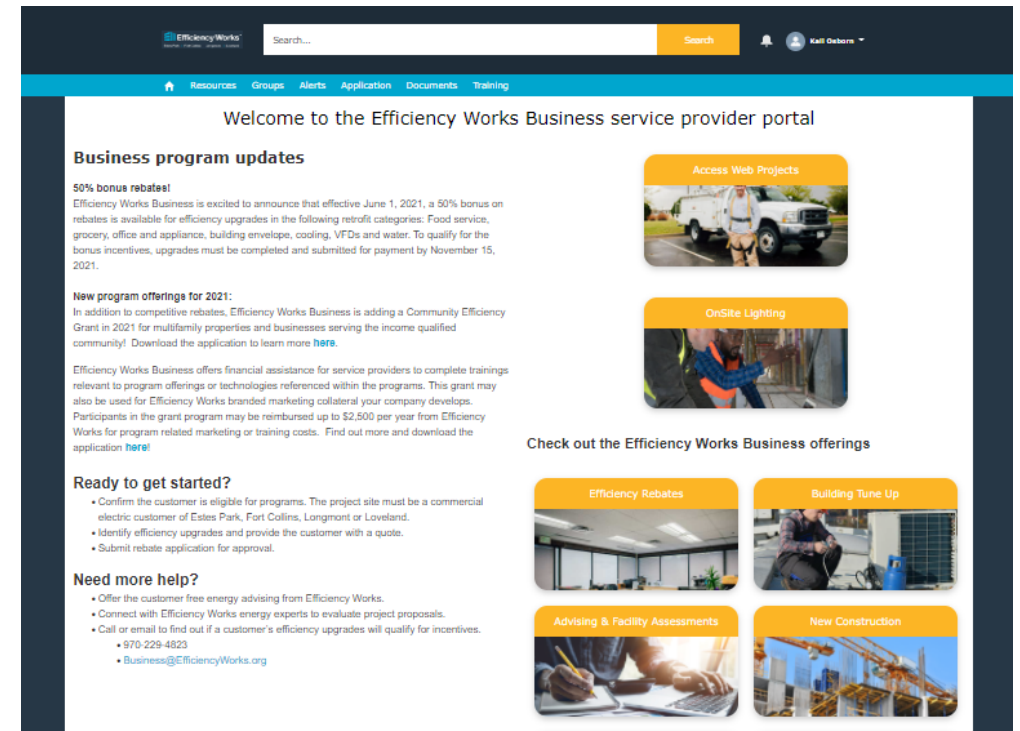
Benefits

- ✓ Be listed on the service provider search list
- ✓ Potential referrals and project leads
- ✓ Be the first to know about new program offerings
- ✓ Access to online application status via service provider portal
- ✓ Access to the service provider development grant and other training resources
- ✓ Access to co-branded materials

Service provider portal

Access what's important to your company in one location

- Edit listed provider company and contact details
- Update expired insurance and tax documents
- Access links to online rebate applications and see real time updates
- Access marketing and program resources
- View Efficiency Works program and event updates



Service provider development grant

We want you with us on our journey

Support to continue your team’s growth and skill development within efficiency.

- Up to \$2,000 available per service provider per calendar year
- Find an efficiency training and Efficiency Works Business will help pay for it
- Send staff to attend select Efficiency Works Business trainings and receive standardized compensation for their time

Listed service provider	
Annual training maximum:	\$2,000
Amount reimbursed for custom training:	50%
Minimum reimbursement:	\$75

Service provider training portal

Free on demand, short videos on selling energy

Year long license to Selling in 6 commercial and industrial on-demand sales training

- Industry leading training boiled down into 6-minute videos
- Over 100 videos on selling commercial energy upgrades
- Quarterly webinars starting 2023



Premium listed service provider

Participation requirements (per calendar year)

- ✓ Complete a minimum of 10 projects OR Bring in a minimum customer energy savings of 100,000 kWh
- ✓ Attend 1 Efficiency Works Business training
- ✓ Consistently pass inspections. Field conditions match the application and supporting documents.
- ✓ Uphold the ethics requirements in the service provider application and agreement
- ✓ Renew service provider application and agreement every 2 years
- ✓ Maintain general liability insurance policy

Benefits

- ✓ Access to enhanced lighting rebate application
- ✓ Preapproved favorited equipment list
- ✓ Annual report cards to see company impact on program
- ✓ Potential referrals and project leads
- ✓ Be the first to know about new program offerings
- ✓ Access to online application status via service provider portal
- ✓ Access to the service provider development grant and other training resources
- ✓ Access to co-branded materials

Recap: 2023 efficiency offerings

Incentives

- Rebates
 - Lighting
 - Food Service
 - Grocery
 - Office & appliance
 - Building envelope
 - Cooling
 - Water
 - Custom
 - New Construction
- Building Tune-up
 - RCx
 - Performance plus
- Refrigerator & Freezer Recycling
- Community Efficiency Grant

Services

For customers:

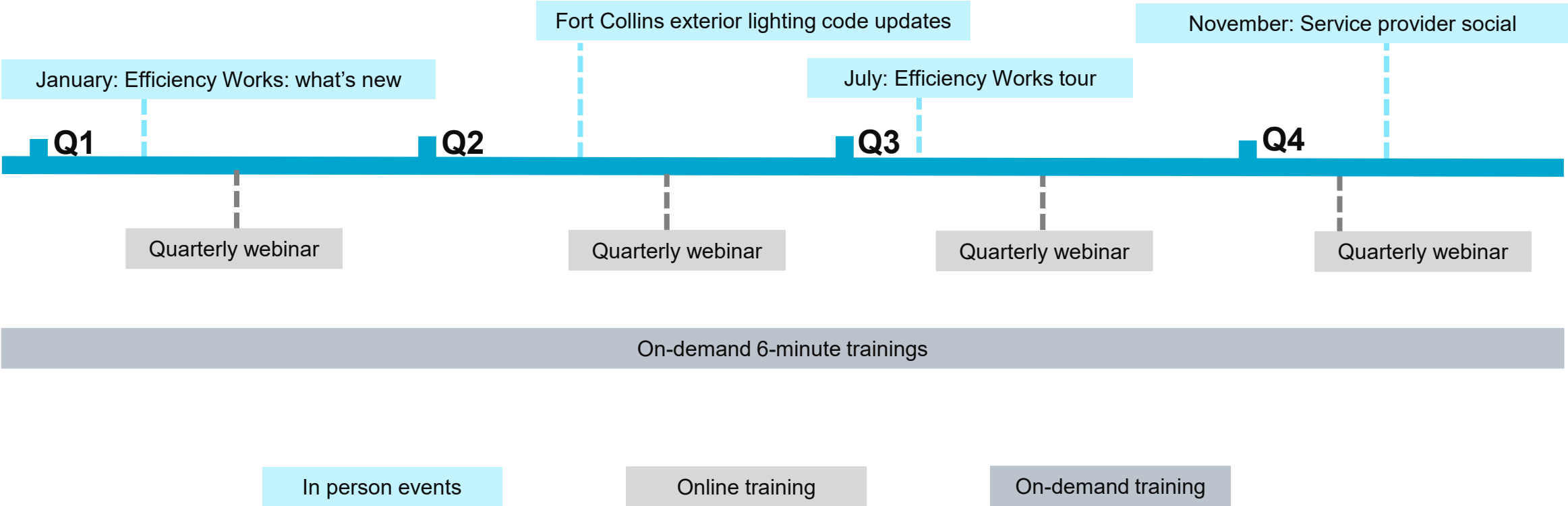
- Assessments and advising
 - Multifamily
 - Small and Medium Business
 - Large commercial
 - Energy management
- Integrated Design Assistance Program
- Technical resources

For service providers:

- Efficiency Works trainings
- On-demand Selling Energy trainings
- Training grant
- Premium application access
- Technical resources
- Project leads

2023 events

A variety of ways to participate



Thank you for participating in Efficiency Works Business

Business@EfficiencyWorks.org
EfficiencyWorks.org



Estes Park | Fort Collins | Longmont | Loveland