Efficiency Works[™]

Estes Park | Fort Collins | Longmont | Loveland

Efficiency Works Business

2019 getting us to 2020

January 2019

Safety and reminders

- In case of emergency
 - Exits and assembly location
- Restrooms
- Food & beverages
- Questions during the presentation
 - Feel free to ask throughout
- Event survey
 - Forms at each seat
 - Fill out and leave at table before leaving today



Upcoming events

- February 26th Lighting controls, Loveland
 - 11:30am-1:00pm
- March 28th Building your case with benchmarking, Fort Collins
 - 8:30-10am
- April 17th The simple path to water efficiency, Fort Collins
 - 8:30-10am

Register for Efficiency Works events: https://efficiencyworks.org/resources/events/



Introduction

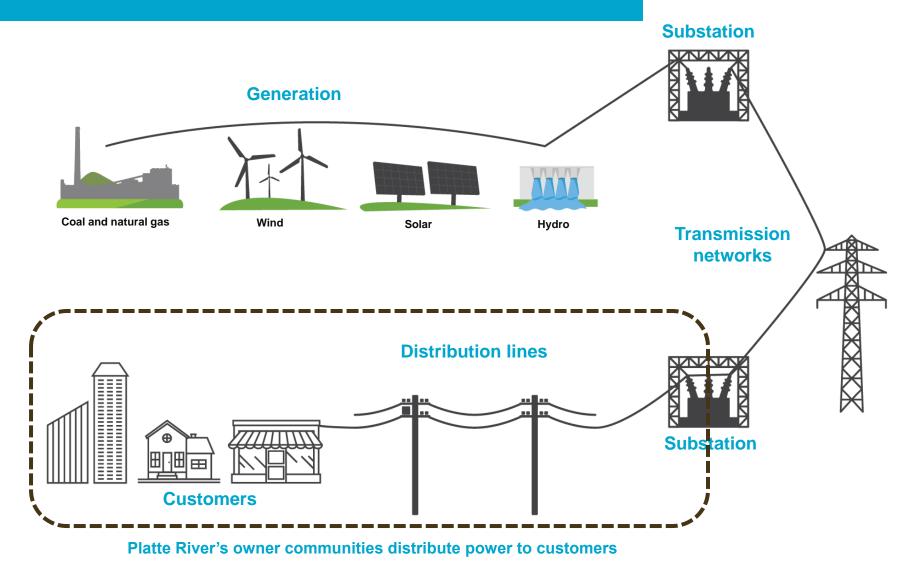
Efficiency Works is a collaboration of common efficiency programs between Platte River Power Authority and the utilities of Estes Park, Fort Collins, Longmont and Loveland







Platte River Power Authority provides electricity to Estes Park, Fort Collins, Longmont, and Loveland





A collaborative effort

Fort Collins Utilities

John Phelan **Brian Tholl** David Suckling Diana Royval **Michael Authier** Katherine Bailey Gary Schroeder Kim DeVoe Todd Musci Kendal Dawson Terra Sampson Liesel Hahn John Robson

Wendy Serour Tony Raeker **Dustin Main** Kirk Longstein Abbye Neel Leland Keller Mariel Miller Rhonda Gatzke Brad Smith Philip Tucker **Barb Andrews** Eric Olson

Longmont Power & Communications

Anne Lutz Chuck Finleon Robert Love Tracie Tovar Layra Nicli

Loveland Water and Power

Tracey Hewson Lindsey Johansen Allison Bohling Hope Pruit

Estes Park

Karla Sterling Kate Rusch Rueben Bergsten

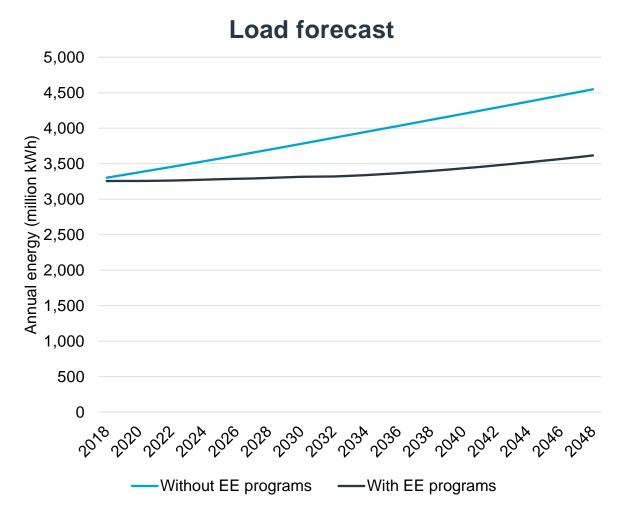
Platte River

Adam Perry Bryce Brady Adam Zipperer Adrien Kogut Alaina Hawley Melissa Wangnild Jo Ann Belk Paul Davis Sarah Stanton Johnson Scott Suddreth Steve Roalstad Kari Lynch Kendal Perez

... and more



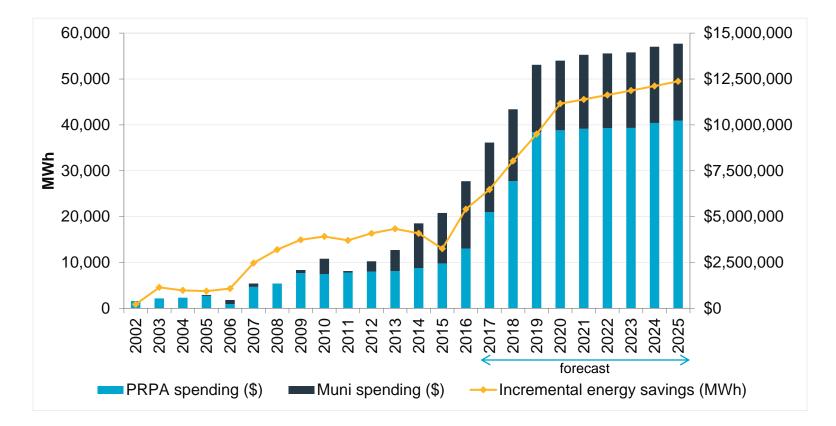
Why energy efficiency?



- Resource management
- Delay generation
- Cost management
- Customer service

Efficiency Works"

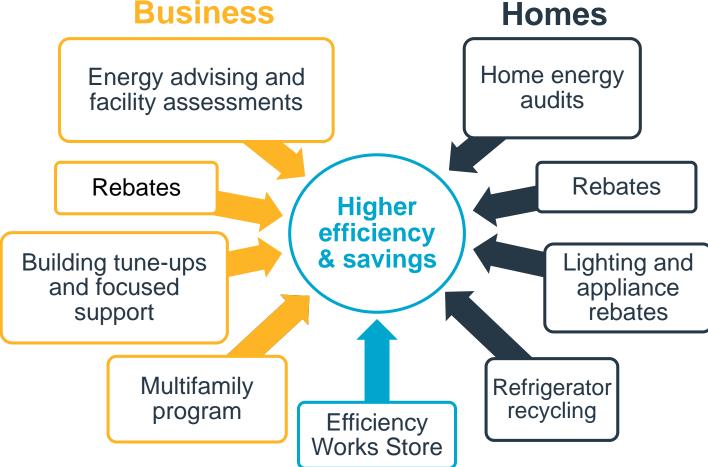
Efficiency into the future







Business





Efficiency Works Business:

2018 program successes

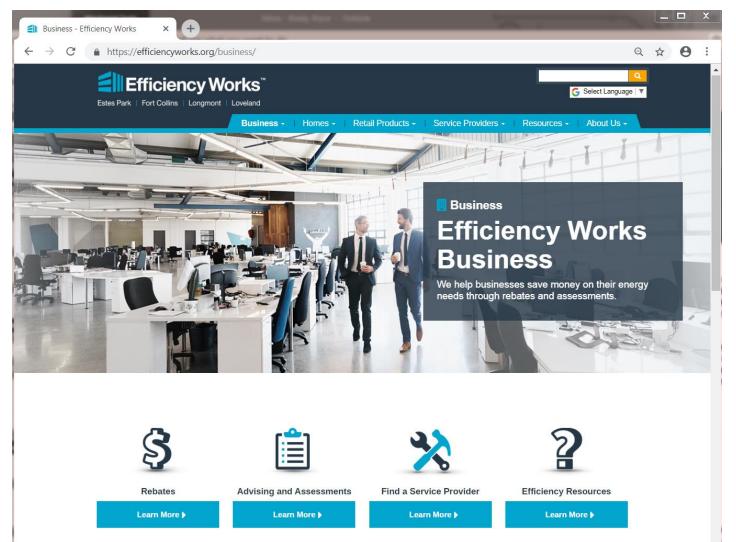


2018 at a glance

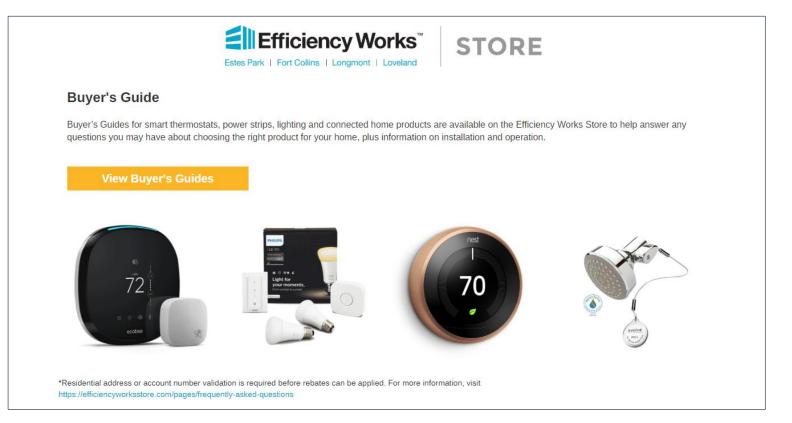




New website launched



Online store





Multifamily program



- Direct installs
- Facility assessments
- Energy advising

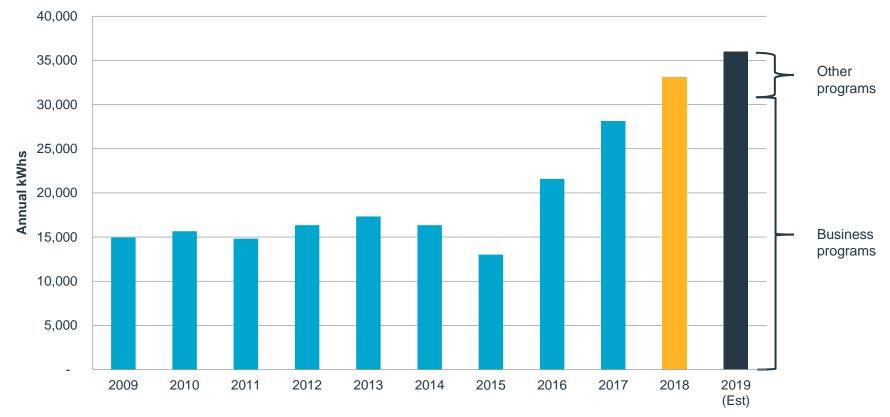


Energy Management program





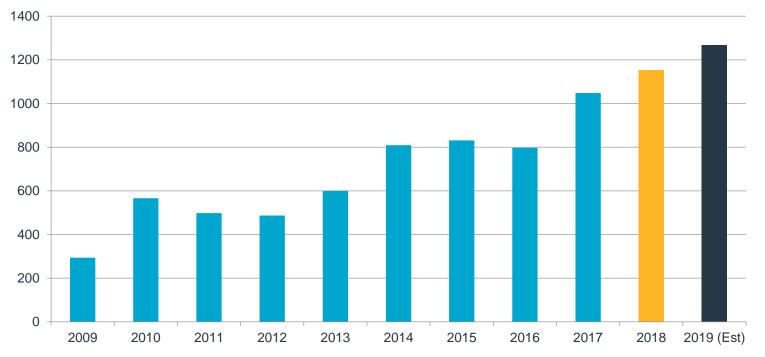
Annual energy savings



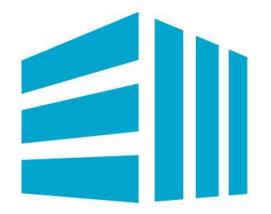
Efficiency Works

Number of business upgrades

Total projects Efficiency Works Business







What's new with 2019?

Efficiency Works[™] Business

- Funding
- 2019 rebates
- Rebate changes

- How to apply for rebates
- New programs in 2019
- Events

2019 program funding







- Lighting LEDs and controls
- Cooling economizers, controls, evaporative cooling
- Envelope windows, insulation and cool roof
- Food Service cooking and refrigeration equipment, and ice machines
- **Grocery** refrigeration cases, controls and EC motors
- Office & IT task lighting, ES computers and plug loads controls, thin client, server virtualization
- VFDs up to \$120 per HP, 75 HP max (fans, pumps, compressors)
- **Custom** cooling towers, compressed air, special controls, etc. (*Rebates* based on \$0.10/kWh annual savings or \$500/kW)



Optimizing existing and new buildings



Building Tune-Up Program

Rebate is based on 100% of the cost of RCx study and implementation support and verification by RSP and customer commits \$0.05 per sq ft for implementation of selected measures.

Integrated Design Assistance Program

Performance base incentive for designing high performance commercial buildings. Applies to new construction and major renovation projects in Fort Collins.





Energy advising

- Required for incentives over \$10,000 (before pre-approval).
- Quality assurance for the customer, contractor and program
- Connects you to our technical resources





Facility assessments



Benefits

- Provides an efficiency plan
 - ✓ Current utility usage analysis
 - ✓ Benchmarking
 - ✓ Opportunities specific to your facility
 - Cost and savings information, including rebates
- Connects you to our technical resources



2019 project and customer caps



- Rebate caps are based on a per customer per year allocation
 - Multiple projects will be counted towards this cap
 - Multiple sites with one customer will be included
 - Customer: who is paying for the project
- Per site cap is \$50,000 per year per customer
- Customer annual cap is \$100,000
 - Multiple non-adjacent sites



Efficiency Works Business:

2019 rebates





Lighting:

Upgrade Type	Rebate (per watt reduced)
LED Fixture (fluorescent replacement)	\$1.25
LED Fixture (HID/incandescent replacement)	\$1.00
LED Retrofit (fluorescent replacement)	\$0.50
LED Retrofit (HID/incandescent replacement)	\$0.25
LED Lamp, Bulb, or Other	\$0.10
Controls (multi-level)	\$0.25 bonus
Controls (DLC networked controls)	\$0.50 bonus



Lighting: new LED fixtures

Upgrade type	Rebate amount \$/watt reduced (relative to existing)
LED fixture (fluorescent replacement)	\$1.25
LED fixture (HID or incandescent replacement)	\$1.00

LED new fixture 25% bonus

- Projects pre-approved after December 1, 2018
- Completed and submitted for payment by November 15, 2019



Lighting: controls

Upgrade type	Rebate amount \$/watt reduced (bonus rebate)	Requirement
DLC Networked Controls	\$0.50	Must be on DLC list
Multi-Level Controls	\$0.25	Must be a combination of 2 or more control features



2019 rebates lighting (retrofit examples)

HID to LED example

25% new LED fixture bonus only available while funds last.



Fluorescent to LED example





Lighting (New & Major Reno)

- Custom rebate: \$0.10 per kWh saved annually
- Must beat code requirements by minimum of 10%. ASHRAE Building Area Method (based on space use type LPD)
 - Watts per square foot
- When does it apply?
 - Interior only

	Lighting Comp	liance C	ertifi	cate	e
Project Information					
Energy Code: Project Title: Project Type:	2012 IECC The Neenan Company TF Ateration				
Construction Site:	Owner/Agent:	Designer/C	ontractor:		10-1-1
Allowed Interior Lighting Power			<u>^</u>		_
Area C	A ategory	B Floor Area (ft2)	C Allowed Watts / ft2		D wed V BXC
1-Common Space Types:Office - Open pla	n –	16130	1 tal Allowed W		16130
Proposed Interior Lighting Power	er A / Lamp / Wattage Per Lamp / Ballast	B Lamps/ Fixture	C # of Fixtures	D Fixture Watt.	(C)
		1	117	42	4
Common Space Types:Office - Open LED 1: A / AE: 2x2 Volumetric Troffer: L			17 9	76 76 14	1
LED 1: A / AE: 2x2 Volumetric Troffer: L LED 4: B: 8' Strip: LED Linear 33W: LED 4 copy 1: B1: 4' Strip: LED Linear 3 LED 2: L / LE: 6" Diam. Recessed Down	h Light: LED Other Fixture Unit 16W:	1	24		
LED 1: A / AE: 2x2 Volumetric Troffer: L LED 4: B: 8' Strip: LED Linear 33W: LED 4 copy 1: B1: 4' Strip: LED Linear 3 LED 2: L / LE: 6' Diam. Recessed Down Linear Fluorescent 2: P12: 12' Linear P LED 3: W4: 4' Wall Indirect: LED Linear	n Light: LED Other Fixture Unit 16W: endant: 46" T5 HO 54W: Electronic: 17W:	1 3 1	1	162 18	
LED 1: A ¹ AE: 222 Volumetrio Troffer: L LED 4: B: 8' Strip: LED Linear 33W: LED 4 copy 1: B1: 4' Strip: LED Linear 1 LED 2: L / LE: 6' Diam. Recessed Down Linear Fluorescent 2: P12: 12' Linear P LED 3: W4: 4' Wall Indirect. LED Linear Linear Fluorescent 7: D1(R): Relocated Linear Fluorescent 7: D1(R): Relocated	n Light: LED Other Fixture Unit 16W: endant: 46" T5 HO 54W: Electronic: 17W: 2x2 Troffer: 24" T8 17W: Electronic:	1 3	1		7

Compliance Statement: The proposed interior lighting alteration project represented in this document is consistent with the building plans, specifications, and other calculations submitted with this permit application. The proposed interior lighting systems have been designed to meet the 2012 IECC requirements in COMcheck Version 4.0.1 and to comply with the mandatory requirements listed in the Inspection Checklist.

Chris Weaver - Senior Designer	Chris Weaver	11-10-15
Name - Title	Signature	Date



Cooling:

Upgrade Type	Rebate
Evaporative condenser cooling	\$100 per ton
Evaporative cooling	\$0.20 per CFM
Outside Air Economizer	\$250 per unit
Advanced RTU controllers	\$2,000 per unit



Building envelope:

Upgrade Type	Requirements	Rebate (\$/SF)
Windows (Tier 1)	U ≤ 0.30, SHGC ≤ 0.25	\$3.00
Windows (Tier 2)	U ≤ 0.18, SHGC ≤ 0.22	\$6.00
Window Film	SHGC ≤ 0.35	\$1.50
Attic	R-49	\$0.16
Roof Insulation	Above deck: R-30 c.i. Metal bldg: R-19 + R-13 liner Other: R-25 + R-10 liner	\$0.32
Wall Insulation	Mass: R-20 c.i. Metal bldg: R-21 c.i. Steel frame: R-13 + R-12 c.i. Wood frame: R-13 + R-8.5 c.i. Wood frame: R-19 + R-6 c.i.	\$0.06
Cool roof	ENERGY STAR	\$0.18



Food service equipment:

Upgrade Type	Requirement	Rebate
Ice Machine*	ENERGY STAR	\$200 per unit
Hot Food Holding Cabinet (\geq 7 ft ³)	ENERGY STAR	\$600 per unit
Reach-In Fridge or Freezer (<19 ft ³)	ENERGY STAR	\$250 per unit
Reach-In Fridge or Freezer (19-30 ft ³)	ENERGY STAR	\$500 per unit
Reach-In Fridge or Freezer (31-60 ft ³)	ENERGY STAR	\$750 per unit
Reach-In Fridge or Freezer (61-90 ft ³)	ENERGY STAR	\$1,000 per unit
Electric Steamer*	ENERGY STAR	\$1,200 per unit
Electric Fryer	ENERGY STAR	\$200 per unit
Electric Griddle	ENERGY STAR**	\$600 per unit
Combination Oven – Electric	ENERGY STAR**	\$1,200 per unit
Convection Oven - Electric	ENERGY STAR**	\$400 per unit
Demand Control Kitchen Ventilation (vent hood exhaust)	MAU, also controlled	\$400 per hp
exhausty	MAU, not controlled	\$200 per hp



Grocery:

Equipment Type		Rebate
Door auto-closer	Freezer/Cooler	\$50 per door
Door gaskets	Freezer/Cooler	\$7/\$6
Strip curtains	Freezer/Cooler	\$75/\$150 per door
Suction line insulation		\$1.50 per lineal ft
Zero energy glass door		\$125 per door
Low energy glass door		\$75 per door
Anti-sweat heater (ASH) controls		\$100 per door
EC evaporator fan motor	Reach-in/Walk-in	\$50/\$100
PMSM evaporator fan motor Q-Sync	Reach-in/Walk-in	\$100/\$250
EC compressor head cooling fan motor		\$50 per motor
Night covers (vertical or horizontal)		\$20 per In ft case
Smart defrost control for walk-in freezer		\$400 per controller
Evaporator fan controls walk-in cooler/freezer		\$50 per fan motor
Outside air economizers for walk-in cooler/freezer		\$1,250 per unit



Office equipment and appliances:

Upgrade Type	Requirement	Rebate
Desktop/side computer	ENERGY STAR	\$12
Thin Client (Fort Collins only)	ENERGY STAR	\$50
Server Virtualization	Software agreement required	\$250
Advanced (Smart) Power Strip, Tier 1*	Master/control Device	\$7
Advanced (Smart) Power Strip, Tier 2*	Motion or Schedule	\$20
Vending Machine Controls	Motion or Schedule	\$90
Clothes Washer* (residential or commercial, including vended)	ENERGY STAR	\$25
Dishwasher* (residential style)	ENERGY STAR	\$25
Refrigerator (residential style)	ENERGY STAR	\$50
Ultra-Low-Temperature Freezer (T < -94ºF)	ENERGY STAR, MDEC < 0.42 kWh/day/ft ³	\$450



Variable Frequency Drives (VFDs):

Motor Capacity (hp)		Rebate (\$/hp)
Min	Max	
1	5	\$120
7.5	10	\$100
15	20	\$85
25	30	\$75
40	50	\$65
60	75	\$55

Note: Includes Pumps, Fans and Compressors



2019 rebates

Water:

Equipment Type	Requirement	Rebate
Tank toilet	WaterSense	\$75-\$100
Flushvalve toilet	WaterSense	\$75-\$100
Urinal	WaterSense	\$75-\$100
Residential Clothes Washer	ENERGY STAR	\$50
Commercial Clothes Washer Vended	ENERGY STAR	\$250
Commercial Clothes Washer Non-Vended	ENERGY STAR	\$125
Ice Machine	ENERGY STAR	\$100
Electric Steamer	ENERGY STAR	\$750
Commercial Dishwasher (w/ electric water heater)	ENERGY STAR	\$300-\$2,000
Commercial Dishwasher (w/ gas water heater)	ENERGY STAR	\$250-\$2,000
Free sink aerators, showerheads, and re-rinse spra Collins Utilities (970-416-4371)	y valves are avai	lable from Fort

Note: Must be a Fort Collins Utilities water customer



2019 rebates

Custom:

Category	Rebate
Energy	\$0.10 per kWh (first year)
Summer Peak Demand	\$500 per kW
Water (Fort Collins only)	\$10 per 1,000 gallons/year saved

Summer peak hours are weekdays, June through August, between 3 and 6pm. Additional rules apply; see the current version of the rebate application for all restrictions.

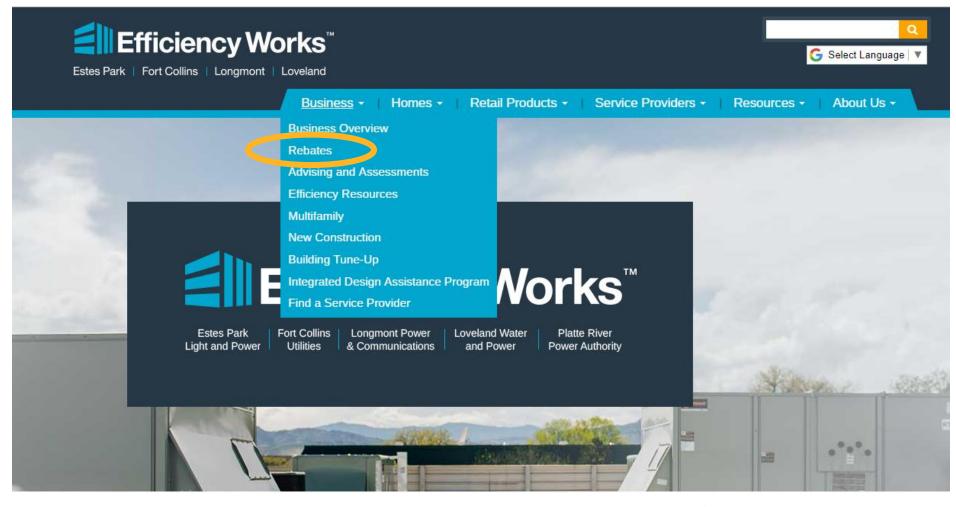


Efficiency Works Business:

How to apply for rebates



Start at the Efficiency Works website





How to Participate

Rebates



Any business that is an electricity customer of Estes Park Light & Power, Fort Collins Utilities, Longmont Power & Communications or Loveland Water and Power is eligible to participate in any of our efficiency programs. We can help your business in a number of ways. Do you have a project in mind that would make your business more energy efficient? We provide rebates for virtually anything that saves electricity. A list of Efficiency Works Business rebate offerings is provided below. The Efficiency Works Business program also administers commercial water rebates to Fort Collins Utilities water customers.

Don't know where to start? Contact us today for free energy advising or facility assessment, we'll outline the best options for efficiency upgrades to your business. We can direct you to a list of service providers who are familiar with the Efficiency Works Business program to help get the job done. Our staff of efficiency experts is available to review quotes or to answer any energy or water efficiency related question you might have.

Connect with an Efficiency Works Business team member today!

Steps for Completing a Project

1: Identify Project

2: Get Pre-Approval

- Verify site and equipment eligibility
- Submit a Rebate Application, along with project proposal showing eligible equipment
- If project meets program rules, a preapproval code will be issued reserving rebate funds*

*Energy advising or a facility assessment is required prior to pre-approval if the total rebate is \$10,000 or more. Projects are selected for pre-inspection on a random basis.

3: Complete Project

4: Submit Final Paperwork

- Document and inform Efficiency Works of any changes to the product installed or project scope – this may affect the final rebate amount
- Documents required to be submitted for rebate payment are listed on Page 12 of the Rebate Application

5: Receive Rebate Payment

- Rebate payment can be sent to the customer or contractor completing the project
- Rebate Applications are typically processed and paid within 4-6 weeks of submittal
- Post-project inspections may be required prior to release of rebate payment

Rebate Application



Application

Instructions

Efficiency Works"

Estes Park | Fort Collins | Longmont | Loveland

Business Retrofit Rebate Application 19.1

(not applicable for new construction or major renovation projects) Effective December 1st. 2018 until further notice.

Participant Acknowledgement of Terms and Conditions

By submitting this application, I hereby acknowledge that I have read, understand and agree to be bound by all requirements, terms, and conditions of the Efficiency Works Program including, but not limited to, the Terms and Conditions set forth on page 12 of this application.

How to participate

1. Determine project eligibility. The project site must be a commercial electric customer of Estes Park, Fort Collins, Longmont, or Loveland. For water rebates, the customer must be a water customer of Fort Collins.

2. <u>Major Renovation & New Construction</u>: A separate application is available for new construction and major renovation projects. A major renovation includes at least three of the five criteria below:

- i. The use of the space is changing (e.g. from warehouse to office).
- ii. The space being renovated has been or will be unoccupied for 30 days or more.
- iii. Existing light fixtures are being removed and a totally new light scheme with rewiring as the result
- iv. The project requires a construction permit.
- v. First time install of electric operated equipment in which higher efficient models are available.

3. Incentive funds are subject to change without notice. Download the most recent version of this application from <u>efficiencyworks.org</u> for current program rules (we update it frequently). This application is designed to be used in Microsoft Excel and may not function correctly if used in any other application.

4. Rebate Pre-Approval: Apply for pre-approval after a bid is selected; before products are installed.

- i. Pre-approvals are required for projects with a rebate greater than \$1,000, as well as all custom and VFD projects. ii. Submit the following materials via email to <u>business@efficiencyworks</u> org: this Microsoft Excel spreadsheet application file, and the project bid/qude/setsimate, showing manufacturer names, part numbers, and quantities
- iii. Efficiency Works will review the application, and, if approved, issue an approval code within two business days
- iv. Energy advising is required for any customer receiving more than \$10,000 in incentives in a calendar year.
- v. Some projects will be randomly selected for pre-inspections prior to installation of new equipment.
- vi. Funds are only reserved 45 days past estimated project completion date.

5. <u>Rebate Payment</u>: Complete the project, following program requirements and applicable building and land use codes. Submit all of the materials listed on page 12, after which the rebate check will be mailed within 6 weeks.

6. How to use this application:

- i. This application has tabs/pages listed at the bottom for each type of rebate (e.g. lighting, grocery, envelope, etc.). ii. Enter the customer information and general project information on Page 1.
- iii. Fill out the rebate page for each type of project you are doing (for example, lighting retrofits are on Page 2). iv. Determine the total project incentive, and enter the project cost information on Page 11.

V. I	Note that grev cells					header need to be fil	led
	,g rea must	be filled in before the	worksheet can	calculate correct	ly.		
-	Instructions	1-General Info	2-Lighting	3-Cooling	4-Envelope	5-Food Service	6-Groc

Navigate between pages

General project information



Company Name:

Project Number: Not Preapproved

Business Retrofit Rebate Application 19.1

Page 1 - General Information

Instructions: Fill out this page with the utility customer information. Fields are required unless otherwise noted.

Participant Information		
Business Name	Legal Business Name (if different)	
Contact Person	Title	
Site Address	Mailing Address	
City, State, Zip	City, State, Zip	
Telephone	Email	
Facility Type	Business Hours	
Electric Utility	Water Utility (for water rebates)	
Completion Date		

Party Completing	g Form, if different from participant abo	ve (e.g. contracto	r, property manager, energy advisor)
Company Name		Contact Person	
Mailing Address		Telephone	
City, State, Zip		Email	
Incentive Recipie	ent Information		

Contact Person	Entity
Telephone	Company Name
Email	Mailing Address
	City, State, Zip

For more information or help filling out the application call 970-229-4823 or email business@efficiencyworks.org

*All information is required



Application

Efficiency Works

New LED Fixture Bonus of 25% for qualifing projects, see details below.

Company Name: Project Number: Not Preapproved

Business Retrofit Rebate Application 19.1

Page 2 - Lighting

Instructions: Fill out the customer and general project information on page 1 of this application. See the rebate amount and product requirements at the bottom of this page to confirm product eligibility. Enter your priof this application, and to see the total estimated rebate. Exterior light fixtures must comply with local land use code, which may require the fixtures to be full cutoff.

		Existing Fixtur	e			New Fixture		Incentive				
Line #	Category	Description	Location	Quantity	Wattage	LED Rebate Category (description below)	Controls (description below)	Quantity	Wattage	Annual Hours	Incentive (\$/fixture)	Total Incentive
e.g.	T8 Fluorescent	4 ft T8, 2-lamp	Conference Rm 241	8	58	Junite (replacing fluorescent)	and ungraded	8	28.0	2,200	\$45.00	\$360
1	T8 Fluorescent	4 ft T8, 2-lamp	kitchen	10	58	LED fixture (replacing fluorescent)	v	10				
2 3						LED fixture (replacing fluorescent) LED fixture (replacing HID/incandescent) LED Retrofit (replacing fluorescent) LED Retrofit (replacing HID/incandescent LED Lamo/Other	t)					
4						Fixture removal only	bns,					

Lighting has drop down menus

Efficiency Works Business Retrofit Rebate Application 19.1

Page 5 - Food Service

Instructions: Fill out the customer and general project information on page 1 of this application. See the rebate amount and product requirements at the bottom of this page to confirm product eligibility. Enter your project cost on page 11 of this application, and to see the total estimated rebate.

Enter quantities of new equipment on other pages

Equipment Ty	/pe ¹	Criteria	Incentive	Number of Units	Total Incentive	Energy Savings (kWh/year)	Electric Cost Savings (\$/year)
Ice Machine		ENERGY STAR	\$200 per unit	5	\$1,000	5,000	\$379
Hot Food Holding Cabin	et (≥ 7 ft ³)	ENERGY STAR	\$600 per unit				
	< 19 ft ³	ENERGY STAR	\$250 per unit				
Refrigerator or Freezer	19 - 30 ft ³	ENERGY STAR	\$500 per unit				
(commercial style)	31 - 60 ft ³	ENERGY STAR	\$750 per unit				
	61 - 90 ft ³	ENERGY STAR	\$1,000 per unit				
Electric Steamer		ENERGY STAR	\$1,200 per unit	2	\$2,400	7,498	\$569
Electric Fryer		ENERGY STAR	\$200 per unit				



Company Name:

Project Number: Not Preapproved

Application

Rebate summary

Efficiency Works

Business Retrofit Rebate Application 19.1

Page 11 - Rebate Summary

Instructions: Enter the project cost(s) on this page. Project costs can include labor, materials, shipping, consu fees, and taxes. The final estimated rebate for this project will calculate below.

Company Name:

Project Number: Not Preapproved

Measure	Installed Cost	Electricity (kWh/year) or Water (gal/year) Savings*	Electric & Water Cost Savings (\$/yr)*	Potential Ince
Lighting	\$1,000	0	\$0	\$0
Cooling		0	\$0	\$0
Envelope	\$5,000	0	\$0	\$0
Food Service		12,498	\$948	\$0
Grocery		0	\$0	\$0
Office and Appliance		0	\$0	\$0
Motor VFDs		0	\$0	\$0
Water		0	\$0	\$0
Custom		0	\$0	\$0
TOTALS	\$6,000	12,498	\$948	\$0
		P	otential Lighting Bonus*	\$0

Enter installation cost

Completed at
end of the project.

Total estimated incentive

Total cost after incentive

Simple Payback (years)

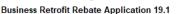
\$0

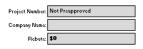
\$6,000

6.3

Payment request

Efficiency Works





Page 12 - Request for Payment

Instructions : Upon completion of the project, submit the following to request rebate payment:

(1) Rebate application

(2) Project invoices

(3) IRS form W-9 for the payee (call us if this includes a Social Security Number)

(4) These Terms & Conditions, signed by the Participant Terms and Conditions

Terms and Conditions

The undersigned (Participant) hereby celtifies that this project has been increased in the encrystance the source and the source and the magnetic the source and the source and the magnetic the source and the source a

Participant participation in the Program, the performance of the measures, or the provision of assistance and incentives by Platte River related to the Program. 10. Payments provided by utilities (including Platte River) to Participants for the purchase or installation of energy conservation measures may in some

portunate or instantation to energy constraints instantes may in some or consistence as considered as a portal by tasked income by the RE of the result of the dering a rengram year and whe are not organized as a corporation will resolve a 1096-MISC from Patien River in Jourang or February of the subsequent year Participant, or alternate payment recipient, may wish to consult a tax advisor on this matter.

used 11. In compliance with C.R.S. §24-76.5-101, et seq., as amended, Platte River





Application submissions

Email: Business@EfficiencyWorks.org

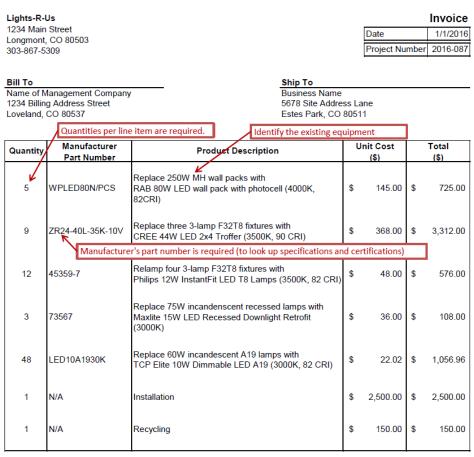
Pre-Approval

- Project has not started
- Required for incentives over \$1,000
- ✓ Rebate application
- ✓ Project quote

For Payment

- ✓ Project complete
- ✓ Rebate application
- ✓ Project invoice
- ✓ Signed application

✓ W9



Rebate amount required (if paid to contractor)

	Subtotal	\$ 8,427.96
	Sales Tax	\$ 589.96
~	Estimated Rebate*	\$ 4,356.00
	Total Project Cost	\$ 4,661.92



Trade secrets

- ✓ Send project information to: Business@EfficiencyWorks.org
- ✓ Reference project name and/or address
- ✓ Attach all project files in one email

\times	Efficiency Works	Assessment Lites R Us - 555 S. Main	Tue 2/3/2015 1:25 PM
\sim	Efficiency Works	Project help	Tue 2/3/2015 1:24 PM
\sim	Efficiency Works	Pre-app Subway Longmont	Tue 2/3/2015 1:23 PM
\sim	Efficiency Works	Project Complete	Tue 2/3/2015 1:22 PM
\times	Efficiency Works	Project Update	Tue 2/3/2015 1:22 PM
\bowtie	Efficiency Works	Hilton Chiller question	Tue 2/3/2015 1:21 PM
\bowtie	Efficiency Works	question?	Tue 2/3/2015 1:21 PM
\bowtie	Efficiency Works	Approval	Tue 2/3/2015 1:20 PM
\sim	Efficiency Works	Rebate Final Cheap Beer Liquor Store	Tue 2/3/2015 1:20 PM
\sim	Efficiency Works	Pre-Approval 1234 Main Street	Tue 2/3/2015 1:19 PM



Trade secrets

- ✓ Complete all required sections
- Pre-Approval goal:
 1-2 business days
- ✓ Payment goal: 4-6 weeks

Completion date: estimate at pre-approval

Efficiency Works

Company Name:

Project Number: Not Preapproved

Business Retrofit Rebate Application 19.1

Page 1 - General Information

Incentive Recipient Information Entity

Instructions: Fill out this page with the utility customer information. Fields are required unless otherwise noted.

	Legal Business	
Business Name	Name (if different)	
Contact Person	Title	
Site Address	Mailing Address	
City, State, Zip	City, State, Zip	
Telephone	Email	
Facility Type	Business Hours	
Electric Litility	Water Utility (for water rebates)	
Completion Date		

	ctor, property manager, energy advisor)

Contact Person	Company Name
Telephone	Mailing Address
Email	City, State, Zip

Submit to:

Business@EfficiencyWorks.org

or help filling out the application call 970-229-4823 or email business@efficiencyworks.org

Contact Person Telephone Email



Trade secrets

< back to results

PIXI - LED Panel Light : FLT11R27MD0811-A

Specifications

Light Source Connection/Base Type: Date Available On Market®:

Date Certified 0:

Markets@:

ENERGY STAR Partner®:	Pixi Lighting
Indoor/Outdoor:	Indoor
Fixture Type:	Other
Technology :	LED
Total Light Output (lumens)@:	900
Appearance/Correlated Color Temperature (K) :	2700K,4000/4100K,3000K
Total Input Power (Watts) :	11.7
Energy Efficiency - Measured Outside the Fixture (lumens/Watt) $\pmb{\Theta}$:	76.9230769231
Power Factor®:	0.97
Color Quality (CRI) :	80
Light Source Life (hrs) :	F0000
Special Features®:	

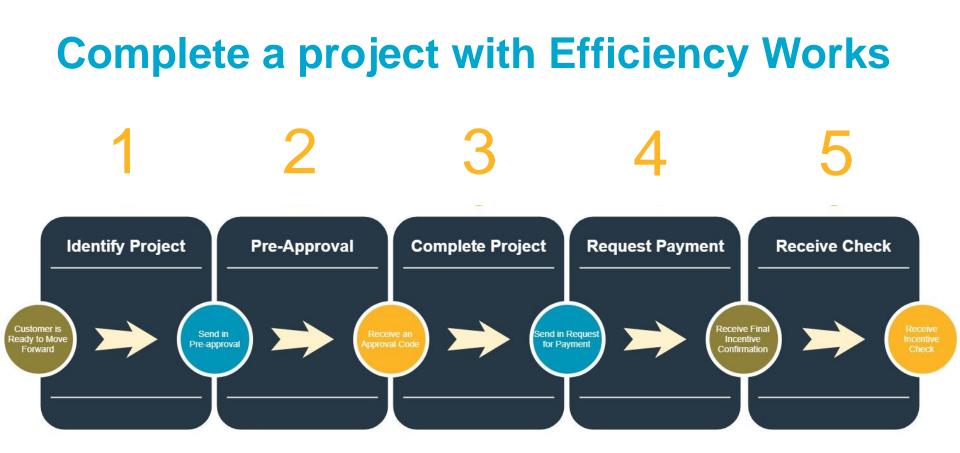
Lights-R-Us

Faster processing time if you:

- Send in a spec sheet for your equipment showing program requirements
- ✓ Include DLC ID#s on your quote/proposal
- Send in a screenshot of your equipment on DLC or Energy Star

Model NumberDescriptionManufacturerDLC ID #ZY-ST4FT40 (5000K)4 ft 40W LED strip lightJames Trading Company LTDP5P532VWZY-ST8FT60 (5000K)8 ft 60W LED Strip LightJames Trading Company LTDP5F1DDUP





Both the customer and contractor will receive a letter when final processing is complete. These letters summarize the project and the appropriate party's letter will include the incentive check. Receive letters in 4-6 weeks.



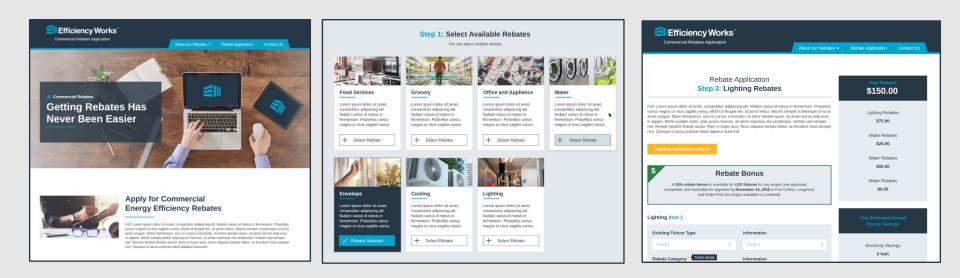
Efficiency Works Business:

2019 and beyond



Coming in 2019

New rebate forms online





Online webforms

Step 2: Provider information





		pplication ting rebates		Total rebates \$150.00
In the table below, please insert inform the specific category for which you we purchased or installed more than one more rebate money.	nt a rebate and o	other information pertaining th	e project. If you	Lighting rebate \$75.00 Water rebates \$25.00
completed, and submitted f and Est	or payment by No	D fixtures for any project pre vember 15, 2018 in Fort Col er available in Loveland).		Water rebates \$50.00 Water rebates \$0.00
Lighting item 1 Existing fixture type		Information		Your estimated ar
Field 1	0	Field 1	0	energy saving
Rebate category ⁹	gn	Information		Electricity savin
Field 1	0	Field 1	0	0 kwh
Information				Water savings 0 gallons



ual

Efficiency Works

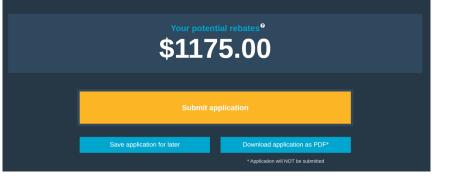
Estes Park | Fort Collins | Longmont | Loveland

Rebate summary for

John Smith October 19, 2018°

Rebates	Installed cost	Energy savings (yr)	Energy savings (\$/yr)	Rebate subtotal
Lighting	\$20.00	20 Gallons	\$58.00	\$50.00
Cooling	\$20.00	142 KWh	\$152.00	\$50.00
Envelope	\$20.00	12 KWh	\$210.00	\$50.00
Food service	\$20.00	18 KWh	\$20.00	\$50.00
Grocery	\$20.00	20 Gallons	\$50.00	\$50.00
Office and appliance	\$20.00	20 Gallons	\$80.00	\$50.00
Water	\$20.00	20 Gallons	\$23.00	\$50.00
Office and appliance	\$20.00	20 Gallons	\$62.00	\$50.00

\$50.00





Coming in 2019

New programs:

- Building Tune-Up tier 1 revamp
- New Construction program
- Expanding Multifamily program
- Service provider tiers





Service provider tiers

Benefits:

- Listed as a premium contractor
- Leads from energy advising
- Premium rebate application
- Access to marketing and branding materials

Updated service provider portal

Efficiency Works	Search						
Application	Documents	Companies	Projects	Events	Communications	Messages	Group
			verview				

The Efficiency Works' program success hinges on the valued relationships with our trade allies. The Efficiency Works Trade Ally program is intended to help make working within the Efficiency Works program even easier.

The site will allow our energy efficiency service providers to easily locate the resources needed to be a successful partner in the Efficiency Works program. Potential customers will be directed to this program to search for participating contractors to perform their home or business efficiency improvements. We look forward to working with you.

Marketing materials

Business

Efficiency Works can help you identify and implement cost-effective efficiency upgrades for your new or existing building.

Offering the same quality product or service while cutting bottom-line costs is a win-win for any business. Efficiency Works Business program can help; we can provide a free facility assessment, connect you with a contractor to perform efficiency upgrades, and best of all – provide rebates for any upgrade that saves electricity.



Efficiency Works staff can provide as much or as little help as you want during the efficiency upgrade process. Our goal is to make your project a success. Learn more about how to participate and rebate details on our website.



Future plans

- New pilot programs to meet higher goals in 2019 and beyond, for example:
 - Direct installs and energy advising
 - New program models
- Future collaboration with gas providers
- Online access to efficiency equipment
- Increase in marketing





Efficiency Works Business:

Reminders



2019 business program awards

(Awards will be given out in November)



- Customer Service
- Largest Energy Saver: Single Project
- Largest Energy Saver: Contractor
- Largest Water Saver: Single Project
- Most Innovative
- Efficiency Works Honorable Mention



Important dates

NOVEMBER 2019							
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
3	4	5	6	7	8	9	
10	11		019 bonus	e!	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	

2019 lighting bonus

- 25% incentive bonus for new LED fixtures (does not apply to new construction or major renovation upgrades)
- Projects must be preapproved after Dec. 1, 2018
- Completed and submitted for payment by Nov. 15, 2019



Efficiency Works[™]

Estes Park | Fort Collins | Longmont | Loveland

Contact us Business@EfficiencyWorks.org 1-877-981-1888

Call direct at 970-229-4823